

?show files;ds

File 635:Business Dateline(R) 1985-2003/Apr 19  
(c) 2003 ProQuest Info&Learning  
File 570:Gale Group MARS(R) 1984-2003/Apr 21  
(c) 2003 The Gale Group  
File 47:Gale Group Magazine DB(TM) 1959-2003/Apr 18  
(c) 2003 The Gale group  
File 387:The Denver Post 1994-2003/Apr 18  
(c) 2003 Denver Post  
File 471:New York Times Fulltext 90-Day 2003/Apr 21  
(c) 2003 The New York Times  
File 492:Arizona Repub/Phoenix Gaz 19862002/Jan 06  
(c) 2002 Phoenix Newspapers  
File 494:St LouisPost-Dispatch 1988-2003/Apr 21  
(c) 2003 St Louis Post-Dispatch  
File 498:Detroit Free Press 1987-2003/Apr 19  
(c) 2003 Detroit Free Press Inc.  
File 631:Boston Globe 1980-2003/Apr 20  
(c) 2003 Boston Globe  
File 633:Phil.Inquirer 1983-2003/Apr 21  
(c) 2003 Philadelphia Newspapers Inc  
File 638:Newsday/New York Newsday 1987-2003/Apr 20  
(c) 2003 Newsday Inc.  
File 640:San Francisco Chronicle 1988-2003/Apr 20  
(c) 2003 Chronicle Publ. Co.  
File 641:Rocky Mountain News Jun 1989-2003/Apr 22  
(c) 2003 Scripps Howard News  
File 702:Miami Herald 1983-2003/Apr 21  
(c) 2003 The Miami Herald Publishing Co.  
File 703:USA Today 1989-2003/Apr 21  
(c) 2003 USA Today  
File 704:(Portland)The Oregonian 1989-2003/Apr 20  
(c) 2003 The Oregonian  
File 713:Atlanta J/Const. 1989-2003/Apr 20  
(c) 2003 Atlanta Newspapers  
File 714:(Baltimore) The Sun 1990-2003/Apr 21  
(c) 2003 Baltimore Sun  
File 715:Christian Sci.Mon. 1989-2003/Apr 22  
(c) 2003 Christian Science Monitor  
File 725:(Cleveland)Plain Dealer Aug 1991-2003/Apr 21  
(c) 2003 The Plain Dealer  
File 735:St. Petersburg Times 1989- 2000/Nov 01  
(c) 2000 St. Petersburg Times  
File 476:Financial Times Fulltext 1982-2003/Apr 22  
(c) 2003 Financial Times Ltd  
File 477:Irish Times 1999-2003/Apr 21  
(c) 2003 Irish Times  
File 710:Times/Sun.Times(London) Jun 1988-2003/Apr 21  
(c) 2003 Times Newspapers  
File 711:Independent(London) Sep 1988-2003/Apr 21  
(c) 2003 Newspaper Publ. PLC  
File 756:Daily/Sunday Telegraph 2000-2003/Apr 22  
(c) 2003 Telegraph Group  
File 757:Mirror Publications/Independent Newspapers 2000-2003/Apr 22  
(c) 2003  
File 13:BAMP 2003/Apr W2  
(c) 2003 Resp. DB Svcs.  
File 75:TGG Management Contents(R) 86-2003/Apr W2  
(c) 2003 The Gale Group

| Set | Items   | Description   |
|-----|---------|---|
| S1  | 7008823 | VOLUME OR QUANTIT??? OR AMOUNT? ? OR NUMBER? ? OR SIZE OR -<br>MAGNITUDE OR TOTAL? ?                                  |
| S2  | 910924  | DISCOUNT? ? OR INCENTIVE? ? OR MARKDOWN? ? OR MARK??()DOWN?<br>? OR REBATE? ? OR REFUND?? OR MONEYBACK OR MONEY()BACK |

S3 7667 ECOMMERCE R EMMERCE OR EBUSINESS OR ESHO NG OR ETAIL???

S4 217936 OR ESALES (ONLINE OR ON()LINE OR VIRTUAL OR ELECTRONIC OR E OR DIGIT-AL OR INTERNET OR WORLD()WIDE()WEB OR WWW OR WORLDWIDWEB OR - WORLDWIDE()WEB OR WORLD()WIDWEB) (2W) (SELLING OR COMMERCE OR - BUSINESS OR SALES OR TAIL??? OR SHOPPING)

S5 638953 (PAST OR PRIOR? OR BEFORE? OR EARLIER OR PREVIOUS?? OR PRE-CEDED??? OR AHEAD OR HISTORY) (2N) (PURCHASE? ? OR RECORD OR SALE? ? OR TRANSACTION? ?) OR COMPREHENSIVE?? OR INCREMENTAL?? OR - INCLUSIVE?? OR CUMULATIVE??

S6 18376 S1(2N)S2

S7 63 S5(10N)S6

S8 1 S7(S) (S3 OR S4)

S9 31926 S1(5N)S2

S10 306 S5(S)S9

S11 4 S10(S) (S3 OR S4)

S12 43 S5(S)S6

S13 35 S12 NOT PY>2000

S14 35 S13 NOT PD=20001118:20030531

S15 33 RD (unique items)

S16 2 S15 AND (S3 OR S4)

*Scanned title + Abs*

*[Signature]*

15/3,K/1 (Item 1 from file: 635)  
DIALOG(R)File 635:Business Dateline(R)  
(c) 2003 ProQuest Info&Learning. All rts. reserv.

1094626 00-65479

**Fuel companies give towns the keys to gas pumps**

Williams, C A

Central Penn Business Journal (Harrisburg, PA, US), V15 N31 p5

PUBL DATE: 990730

WORD COUNT: 1,301

DATELINE: PA, US, Middle Atlantic

TEXT:

...operations.

According to John Stipa, commercial card manager for Mobil, the fleet creditcard package includes **volume** -purchase **rebates**, PIN- **number** protection and **comprehensive** monthly billings including the time, odometer reading (keyed in by the driver), and calculated miles...

15/3,K/2 (Item 2 from file: 635)  
DIALOG(R)File 635:Business Dateline(R)  
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0671606 96-28640

**Giga Information Group launches new IT industry paradigm for strategic knowledge delivery**

Dale, Kristine

Business Wire (San Francisco, CA, US) p1

PUBL DATE: 960208

WORD COUNT: 833

DATELINE: Cambridge, MA, US, New England

TEXT:

...and are priced competitively. Advisory members and users can be added at a relatively low, **incremental** price. Special programs, **volume discounts** and site licenses are available upon request.

15/3,K/3 (Item 3 from file: 635)  
DIALOG(R)File 635:Business Dateline(R)  
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0441318 93-93859

**Wollongong launches strategic program to increase its position in DEC market**

Speranza, Earle

Business Wire (San Francisco, CA, US) s1 p1

PUBL DATE: 931018

WORD COUNT: 706

DATELINE: Palo Alto, CA, US

TEXT:

...PathWay solution.

"This is not just a trade-up program," Rubin said. "We are offering **quantity discounts** that are **cumulative** for purchases of either desktop or server platforms. And most important, this is the only...

15/3,K/4 (Item 4 from file: 635)

DIALOG(R)File 635:Busine Dateline(R)  
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0299001 92-45539

**Small California Businesses Save 20 Percent to 40 Percent With Express  
Tel's New Discount Service**

Lamont, Greg  
Business Wire (San Francisco, CA, US) s1 p1  
PUBL DATE: 920604  
WORD COUNT: 478  
DATELINE: Los Angeles, CA, US

TEXT:

...volume discounts only to the calls made after that minimum usage is reached.

"Most competitors' **volume discounts** are **incremental** or only discounted above a certain level," said Greg Lamont, Express Tel's sales manager...

15/3,K/5 (Item 5 from file: 635)

DIALOG(R)File 635:Business Dateline(R)  
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0153498 90-36620

**CNY Long Distance Carriers**

Menziers-Schiller, Michele  
Central New York Business Journal (DeWitt, NY, US), V5 N8 s1 p10  
PUBL DATE: 900701  
WORD COUNT: 3  
DATELINE: NY, US

TEXT:

...82

NEW YORK CITY: \$.82  
LOS ANGELES: \$.97

DISCOUNTS/BONUSES ON MONTHLY  
VOLUME OF \$500:

**Incremental Volume Discount :**  
30% Intrastate, 12% Interstate

MONTHLY FEES: \$5  
BILLING INCREMENTS: 6 seconds  
NAME: Northland Telephone (VIA...

15/3,K/6 (Item 1 from file: 570)

DIALOG(R)File 570:Gale Group MARS(R)  
(c) 2003 The Gale Group. All rts. reserv.

01232880 Supplier Number: 42460356

**The Multimedia Niche Buy**

Inside Media, v3, n19, p22  
Oct 22, 1991  
ISSN: 1046-5316  
Language: English Record Type: Abstract  
Document Type: Magazine/Journal; Trade

ABSTRACT:

...network; 'Emerge,' a black newsmoonthly; and 'YSB (Young Sisters and Brothers,' a new teen magazine. **Volume -based incremental discounts** will be offered to advertisers by BET Media Sales, which handles print and cable sales...

15/3,K/7 (Item 2 from file: 570)  
DIALOG(R)File 570:Gale Group MARS(R)  
(c) 2003 The Gale Group. All rts. reserv.

01212669 Supplier Number: 42273520 (USE FORMAT 7 FOR FULLTEXT)  
U.K. chains take cue from Wickes to boost productivity: Many chains have  
made plans to go after Wickes' typical customers--builders and serious  
DIYers

National Home Center News, v0, n0, p50  
August 5, 1991  
ISSN: 0192-6772  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 1306

... or more off the list price on specific bulk purchases of \$350 to  
\$500, with incremental discounts on smaller amounts .  
Discounts , in fact, are in vogue now. Great Mills still offers a  
trade discount card which...

15/3,K/8 (Item 3 from file: 570)  
DIALOG(R)File 570:Gale Group MARS(R)  
(c) 2003 The Gale Group. All rts. reserv.

01094895 Supplier Number: 41199693 (USE FORMAT 7 FOR FULLTEXT)  
Getting the Lowest Price May Be No Bargain  
NewsInc, v0, n0, p31  
March, 1990  
ISSN: 1043-7452  
Language: English Record Type: Fulltext Abstract  
Article Type: Industry overview  
Document Type: Magazine/Journal; Trade  
Word Count: 1203

ABSTRACT:

...of that.  
A supply executive with a major East Coast newspaper chain says that the  
incremental discounts based on volume have flattened out, with price  
cuts for other buyers now closer to those enjoyed by...

... large buyers.  
A supply executive with a major East Coast newspaper chain says that  
the incremental discounts based on volume have flattened out, with  
price cuts for other buyers now closer to those enjoyed by...

15/3,K/9 (Item 1 from file: 47)  
DIALOG(R)File 47:Gale Group Magazine DB(TM)  
(c) 2003 The Gale group. All rts. reserv.

05906400 SUPPLIER NUMBER: 65650126 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Oregon Cutting Systems launches revolutionary online store.  
Outdoor Power Equipment, 43, 9, 18  
Sept, 2000  
ISSN: 0192-7558 LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 359 LINE COUNT: 00032

... store's functions include: customizable storefront, scaleable  
database, automatic tax and shipping calculations, customer order history  
, cross selling, sales and quantity discounts , online transaction  
verification, customizable navigation, customer e-mail notification, and  
search tool. It comes loaded...

15/3,K/10 (Item 2 from file: 47)  
DIALOG(R)File 47:Gale Group Magazine DB(TM)  
(c) 2003 The Gale group. All rts. reserv.

04739466 SUPPLIER NUMBER: 19261718 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**The effect of monetary incentives and peer support groups on repeat  
adolescent pregnancies: a randomized trial of the Dollar-a-Day program.**  
Stevens-Simon, Catherine; Dolgan, Jeffrey I.; Kelly, Lisa; Singer, Dena  
JAMA, The Journal of the American Medical Association, v277, n12, p977(6)  
March 26, 1997  
ISSN: 0098-7484 LANGUAGE: English RECORD TYPE: Fulltext; Abstract  
WORD COUNT: 6040 LINE COUNT: 00509

... low. To counteract the increasing environmental pressure to  
conceive, it may have been necessary to **incrementally** increase the **size**  
of the **incentive** during the postpartum period. Finally, the overall  
program goal may have been overly ambitious. For...

15/3,K/11 (Item 3 from file: 47)  
DIALOG(R)File 47:Gale Group Magazine DB(TM)  
(c) 2003 The Gale group. All rts. reserv.

03895638 SUPPLIER NUMBER: 13947562 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**A formula for the future. (compensation plans for salespersons)**  
Mott, Thomas R.  
Sales & Marketing Management, v145, n6, p42(2)  
June, 1993  
ISSN: 0163-7517 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 1208 LINE COUNT: 00096

... Providing a moderate base salary buys you the right to expect some  
minimum level of **sales** results **before** you award **incentive**  
compensation.

Unit **volume**, new accounts, gross margin, target accounts, new  
product sales, premium product sales--all of these...

15/3,K/12 (Item 4 from file: 47)  
DIALOG(R)File 47:Gale Group Magazine DB(TM)  
(c) 2003 The Gale group. All rts. reserv.

03815812 SUPPLIER NUMBER: 13298148 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Which long-distance service for you? (telephone service plans) (Buyers  
Guide)**  
Consumers' Research Magazine, v75, n12, p19(4)  
Dec, 1992  
DOCUMENT TYPE: Buyers Guide ISSN: 0095-2222 LANGUAGE: ENGLISH  
RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 2631 LINE COUNT: 00202

... residential or small business users. Fast "1 Plus" dialing uses  
current home or business lines. **Volume discounts** are **cumulative**--when  
the discount level is achieved, the discount is applied to all calls.  
Twenty-four...

15/3,K/13 (Item 5 from file: 47)  
DIALOG(R)File 47:Gale Group Magazine DB(TM)  
(c) 2003 The Gale group. All rts. reserv.

03481252 SUPPLIER NUMBER: 09214134 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**An experimental price index for the computer industry.**  
Sinclair, James; Catron, Brian  
Monthly Labor Review, v113, n10, p16(9)

Oct, 1990  
CODEN: MLARA ISSN: 0098-1818 LANGUAGE: ENGLISH RECORD TYPE:  
.FULLTEXT  
WORD COUNT: 6333 LINE COUNT: 00520

... sold (that is, the type of buyer). Discounts took many forms, including cash rebates and discounts on cumulative volume, quantity, and trade. Normally in the PPI program, we would use a probability selection technique...

15/3,K/14 (Item 6 from file: 47)  
DIALOG(R)File 47:Gale Group Magazine DB(TM)  
(c) 2003 The Gale group. All rts. reserv.

02814081 SUPPLIER NUMBER: 00666771 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Corporate distributors: a new breed of supplier sells PCs direct to corporate clients.  
Zarley, Craig  
PC Week, v3, n13, pS-27  
April 1, 1986  
DOCUMENT TYPE: buyers guide ISSN: 0740-1604 LANGUAGE: ENGLISH  
RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 1630 LINE COUNT: 00133

... similar to a mail-order house schedule. The company offers further discounts in two ways-- quantity purchase discounts and cumulative volume discounts. There is a two percent discount off the standard 800-Softwaer price for purchases of...

15/3,K/15 (Item 7 from file: 47)  
DIALOG(R)File 47:Gale Group Magazine DB(TM)  
(c) 2003 The Gale group. All rts. reserv.

02805701 SUPPLIER NUMBER: 04504194 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Corporate distributors. (suppliers sell computers direct to corporate clients) (buyers guide)  
Zarley, Craig  
PC Week, v3, pS27(2)  
April 1, 1986  
DOCUMENT TYPE: buyers guide LANGUAGE: ENGLISH RECORD TYPE:  
FULLTEXT  
WORD COUNT: 1630 LINE COUNT: 00133

... similar to a mail-order house schedule. The company offers further discounts in two ways-- quantity purchase discounts and cumulative volume discounts. There is a two percent discount off the standard 800-Softwaer price for purchases of...

15/3,K/16 (Item 8 from file: 47)  
DIALOG(R)File 47:Gale Group Magazine DB(TM)  
(c) 2003 The Gale group. All rts. reserv.

02746640 SUPPLIER NUMBER: 00654666 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
1-2-3 Upgrade Cost Too Steep, Say Managers.  
Rudy, D.  
PC Week, v2, n39, p1  
Oct. 1, 1985  
ISSN: 0740-1604 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT  
WORD COUNT: 1017 LINE COUNT: 00079

... policies.  
The upgrade includes three provisions that Lotus considers to be

major departures from its **past** policies: direct **sale** to customers with **volume discounts** and payment by purchase order; replacement of the key-disk copy-protection scheme with a...

15/3,K/17 (Item 9 from file: 47)  
DIALOG(R)File 47:Gale Group Magazine DB(TM)  
(c) 2003 The Gale group. All rts. reserv.

02736506 SUPPLIER NUMBER: 03961449 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
'1-2-3' upgrade costs too steep, say managers.  
Ruby, Daniel  
PC Week, v2, p1(2)  
Oct 1, 1985  
LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 1017 LINE COUNT: 00079

... policies.  
The upgrade includes three provisions that Lotus considers to be major departures from its **past** policies: direct **sale** to customers with **volume discounts** and payment by purchase order; replacement of the key-disk copy-protection scheme with a...

15/3,K/18 (Item 10 from file: 47)  
DIALOG(R)File 47:Gale Group Magazine DB(TM)  
(c) 2003 The Gale group. All rts. reserv.

02441389 SUPPLIER NUMBER: 03041891 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
Paying the price. (FDIC and bank failure)  
Pearl, Jayne A.  
Forbes, v132, p148(3)  
Dec 5, 1983  
ISSN: 0015-6914 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 991 LINE COUNT: 00074

... a \$2 parking ticket. Says the Dallas Fed: "The effective cost of not receiving FDIC **rebates** would only **amount** to an **incremental** 2 1/2-to-5 basis points in funding costs. By itself, this is unlikely...

15/3,K/19 (Item 1 from file: 492)  
DIALOG(R)File 492:Arizona Repub/Phoenix Gaz  
(c) 2002 Phoenix Newspapers. All rts. reserv.

06687183  
**BOOKS HELP TRAVELERS STICK TO A BUDGET**  
Arizona Republic (AR) - SUNDAY July 5, 1992  
By: James T. Yenckel, The Washington Post  
Edition: FINAL CHASER Section: Travel Page: T3  
Word Count: 575

The book's most useful feature, and a real resource for independent travelers, is its **comprehensive** lists of names and phone **numbers** of **discount** -travel suppliers.

In addition to names and phone numbers, readers will find advice on how ...

15/3,K/20 (Item 2 from file: 492)  
DIALOG(R)File 492:Arizona Repub/Phoenix Gaz  
(c) 2002 Phoenix Newspapers. All rts. reserv.

05301009



ON A QUEST FOR REDEMPTION SUPERSAVER INDICTED OVER FAKE COUPONS  
ARIZONA REPUBLIC (AR) - SATURDAY October 28, 1989  
By: Barry Bearak, Los Angeles Times  
Edition: FINAL CHASER Section: FRONT Page: A2  
Word Count: 1,404

...At least, that is what the manufacturers say. Big money is involved.

There are no **cumulative totals** for **money - back** rebates, but redeemed cents-off coupons amounted to \$2.9 billion in 1988, according to ...

15/3,K/21 (Item 1 from file: 631)  
DIALOG(R)File 631:Boston Globe  
(c) 2003 Boston Globe. All rts. reserv.

04505887

**ZAYRE ANTICIPATES LOSS**  
BOSTON GLOBE (BG) - FRIDAY January 29, 1988  
Edition: THIRD Section: BUSINESS Page: 22  
Word Count: 556

Maurice Segall, chairman and chief executive, said, "Although Zayre Discount Stores' **total sales** were well **ahead** of last year, the increase on a same-store basis was disappointing and substantially short...

15/3,K/22 (Item 2 from file: 631)  
DIALOG(R)File 631:Boston Globe  
(c) 2003 Boston Globe. All rts. reserv.

01656264

**INSURANCE / BENJAMIN LIPSON T' RIDES DURING X-WAY PROJECT MIGHT NOT EARN CREDIT**  
BOSTON GLOBE (BG) - MONDAY April 9, 1984  
By: BENJAMIN LIPSON  
Edition: N Section: ECONOMY  
Word Count: 764

...devices are eligible for a 5 percent, 10 percent, or 15 percent discount on their **comprehensive** coverage. The **amount** of **discount** provided depends on the kind of anti-theft device. Before you purchase a certain brand...

15/3,K/23 (Item 1 from file: 640)  
DIALOG(R)File 640:San Francisco Chronicle  
(c) 2003 Chronicle Publ. Co. All rts. reserv.

05099099

**COUPON CONNIE GETS CLIPPED SHOPPING LEGEND IN REBATE SCAM?**  
SAN FRANCISCO CHRONICLE (SF) - MONDAY October 30, 1989  
By: BARRY BEARAK, LOS ANGELES TIMES  
Edition: FINAL Section: PEOPLE Page: B3  
Word Count: 1,693

...at least that is what the manufacturers say. Big money is involved.

There are no **cumulative totals** for **money - back** rebates, but redeemed cents-off coupons amounted to \$2.9 billion in 1988, according to ...

15/3,K/24 (Item 1 from file: 702)

DIALOG(R)File 702:Miami Herald  
(c) 2003 The Miami Herald Publishing Co. All rts. reserv.

04520117

**CHALK UP SALES TO SCHOOL ITEMS**

MIAMI HERALD (MH) - SUN MAR 20 1988

By: SANDI SCAFFETTI Herald Writer

Edition: BRWRD Section: NEIGHBORS BSW Page: 6

Word Count: 604

... manager. Arlene Horvat is the manager. The story also incorrectly reported the amount teachers must **purchase before** getting a 5 percent **discount**. The **amount** is \$25. A photograph accompanying the story incorrectly identified the person pictured. The person was...

15/3,K/25 (Item 1 from file: 704)

DIALOG(R)File 704:(Portland)The Oregonian

(c) 2003 The Oregonian. All rts. reserv.

08148117

**TRAVEL INDUSTRY EXPECTING RECORD SUMMER SEASON**

Oregonian (PO) - SUNDAY, May 28, 1995

By: EDWIN McDOWELL - New York Times News Service

Edition: FOURTH Section: TRAVEL Page: T07

Word Count: 559

...Hotel bargains also abound, except at the most popular destinations.

The apparent anomaly of dangling **discounts before record numbers** of summer vacationers is not as bizarre as it may appear, travel industry experts say...

15/3,K/26 (Item 2 from file: 704)

DIALOG(R)File 704:(Portland)The Oregonian

(c) 2003 The Oregonian. All rts. reserv.

06680036

**SAVVY TRAVELERS KNOW THAT BARGAINS GO TO THOSE WHO ASK**

Oregonian (PO) - SUNDAY, June 28, 1992

By: JAMES T. YENCKEL - LA Times-Washington Post Service

Edition: FOURTH Section: TRAVEL Page: T07

Word Count: 628

The book's most useful feature is its **comprehensive** lists of names and phone **numbers** of **discount** travel suppliers.

In addition to names and phone numbers, readers also will find advice on ...

15/3,K/27 (Item 1 from file: 735)

DIALOG(R)File 735:St. Petersburg Times

(c) 2000 St. Petersburg Times. All rts. reserv.

05083839

**COUPON CONNIE CLIPPED AND SAVED AND . . .**

St. Petersburg Times (PE) - FRIDAY November 3, 1989

By: BARRY BEARAK Los Angeles Times

Edition: CITY Section: NATIONAL Page: 1A

Word Count: 1,771

...at least that is what the manufacturers say. Big money is involved.

There are no cumulative totals for money - rebates, but redeemed cents-off coupons amounted to \$2.9-billion in 1988, according to ...

15/3,K/28 (Item 1 from file: 13)  
DIALOG(R)File 13:BAMP  
(c) 2003 Resp. DB Svcs. All rts. reserv.

01162488 02413011 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**The supermarket in 2010**

(In the supermarket of the future, technology will be important, changes will occur in the responsibilities and roles of employees, shopping methods will change and most products will be prepackaged)

Article Author(s): Cohen, Steven L

IIE Solutions, v 32, n 4, p 38-41

April 2000

DOCUMENT TYPE: Journal ISSN: 1085-1259 (United States)

LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 2279

(USE FORMAT 7 OR 9 FOR FULLTEXT)

**TEXT:**

...with the first (e.g., salsa and chips). Customers' loyalty will be maintained by offering incremental increasing discounts off the total purchase, enticing customers to continue shopping at their local market.

Information tracking and the advent...

15/3,K/29 (Item 2 from file: 13)  
DIALOG(R)File 13:BAMP  
(c) 2003 Resp. DB Svcs. All rts. reserv.

01060954 01197181 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Price Strategy: Time to Choose Your Weapons**

(Improved pricing strategies can provide companies with a significant competitive advantage; complex two-part pricing and market segmentation are two strategies that are proven effective)

Article Author(s): Docters, Robert G

Journal of Business Strategy, v 18, n 5, p 11-15

September 1997

DOCUMENT TYPE: Journal ISSN: 0275-6668 (United States)

LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 2595

(USE FORMAT 7 OR 9 FOR FULLTEXT)

**TEXT:**

...EXAMPLES OF PRICING TACTICS

| TOOL                      | OBJECTIVE ...                                | ... PRICE STRUCTURE                                      |
|---------------------------|--|--|
| * Cumulative discounts    | * Decrease customer shopping                 | * Change your volume discounts into cumulative discounts |
| * Cross-product discounts | * Induce trial for existing customer base... | * Create discounts for new products                      |

15/3,K/30 (Item 1 from file: 75)  
DIALOG(R)File 75:TGG Management Contents(R)  
(c) 2003 The Gale Group. All rts. reserv.

00188261 SUPPLIER NUMBER: 18261609 (USE FORMAT 7 FOR FULL TEXT)  
New FASB rules on accounting for stock-based compensation. (includes  
related articles on fair value-based accounting method and supplemental  
disclosures) (Cover Story)  
Dakdduk, Kenneth E.  
The CPA Journal, v66, n3, p14(6)  
March, 1996  
DOCUMENT TYPE: Cover Story ISSN: 0732-8435 LANGUAGE: English  
RECORD TYPE: Fulltext; Abstract  
WORD COUNT: 3769 LINE COUNT: 00316

... s market price at the date of purchase and employees are permitted  
to cancel participation **before** the **purchase** date and obtain a **refund**  
of **amounts** previously paid.

Many employee stock purchase plans contain a "look-back" provision  
which is an...

15/3,K/31 (Item 2 from file: 75)  
DIALOG(R)File 75:TGG Management Contents(R)  
(c) 2003 The Gale Group. All rts. reserv.

00184778 SUPPLIER NUMBER: 18002802  
Channel coordination and quantity discounts. (includes appendix)  
Weng, Z. Kevin  
Management Science, v41, n9, p1509(14)  
Sept, 1995  
ISSN: 0025-1909 LANGUAGE: English RECORD TYPE: Abstract

...ABSTRACT: discounts, boosting demand and ensuring pareto-efficient  
transactions. Results indicate that the optimal all-unit **quantity**  
**discount** policy and the optimal **incremental quantity discount** policy  
perform equally in achieving channel coordination.

15/3,K/32 (Item 3 from file: 75)  
DIALOG(R)File 75:TGG Management Contents(R)  
(c) 2003 The Gale Group. All rts. reserv.

00173521 SUPPLIER NUMBER: 15440113 (USE FORMAT 7 FOR FULL TEXT)  
Financial analysis for profit-driven pricing.  
Smith, Gerald E.; Nagle, Thomas T.  
Sloan Management Review, v35, n3, p71(14)  
Spring, 1994  
ISSN: 0019-848X LANGUAGE: English RECORD TYPE: Fulltext; Abstract  
WORD COUNT: 8135 LINE COUNT: 00674

... s contribution margin, anticipated changes in variable costs  
arising from the price change (e.g., **quantity discounts** for materials  
purchasing), **incremental** fixed costs, and, of course, the proposed change  
in price. For a price cut, the...

15/3,K/33 (Item 4 from file: 75)  
DIALOG(R)File 75:TGG Management Contents(R)  
(c) 2003 The Gale Group. All rts. reserv.

00146721 SUPPLIER NUMBER: 11882480 (USE FORMAT 7 FOR FULL TEXT)  
Lot size optimization with quantity and freight rate discounts. (includes  
appendix)  
Tersine, Richard J.; Barman, Samir  
The Logistics and Transportation Review, v27, n4, p319(14)  
Dec, 1991  
ISSN: 0047-4991 LANGUAGE: English RECORD TYPE: Fulltext; Abstract

... •terms and making their own shipping arrangements.

Price discount schedules tend to be all-units **quantity discounts** or **incremental quantity discounts** with the all-units type reported to be the most prevalent. With all-units discounts...

...theoretical analysis of a generalized discount structure that combined the feature of all-units and **incremental quantity discount** policies. Knowles and Pantumsinchai [9] devised algorithms for the EOQ with shipping discounts for various...

?show files;ds

File 15:ABI/Inform(R) 1971-2003/Apr 21

(c) 2003 ProQuest Info&Learning

File 16:Gale Group PROMT(R) 1990-2003/Apr 21

(c) 2003 The Gale Group

File 148:Gale Group Trade & Industry DB 1976-2003/Apr 21

(c)2003 The Gale Group

File 160:Gale Group PROMT(R) 1972-1989

(c) 1999 The Gale Group

File 275:Gale Group Computer DB(TM) 1983-2003/Apr 21

(c) 2003 The Gale Group

File 621:Gale Group New Prod.Annou.(R) 1985-2003/Apr 21

(c) 2003 The Gale Group

| Set | Items   | Description  |
|-----|---------|--|
| S1  | 8755033 | VOLUME OR QUANTIT??? OR AMOUNT? ? OR NUMBER? ? OR SIZE OR -<br>MAGNITUDE OR TOTAL? ?   |
| S2  | 1164871 | DISCOUNT? ? OR INCENTIVE? ? OR MARKDOWN? ? OR MARK??()DOWN?<br>? OR REBATE? ? OR REFUND?? OR MONEYBACK OR MONEY()BACK  |
| S3  | 108876  | ECOMMERCE OR EMMERCE OR EBUSINESS OR ESHOPPING OR ETAIL???<br>OR ESALES  |
| S4  | 1240380 | (ONLINE OR ON()LINE OR VIRTUAL OR ELECTRONIC OR E OR DIGIT-<br>AL OR INTERNET OR WORLD()WIDE()WEB OR WWW OR WORLDWIDWEB OR -<br>WORLDWIDE()WEB OR WORLD()WIDWEB) (2W) (SELLING OR COMMERCE OR -<br>BUSINESS OR SALES OR TAIL??? OR SHOPPING) |
| S5  | 1687072 | (PAST OR PRIOR? OR BEFORE? OR EARLIER OR PREVIOUS?? OR PRE-<br>CED??? OR AHEAD OR HISTORY) (2N) (PURCHASE? ? OR RECORD OR SALE?<br>? OR TRANSACTION? ?) OR COMPREHENSIVE?? OR INCREMENTAL?? OR -<br>INCLUSIVE?? OR CUMULATIVE??              |
| S6  | 49260   | S1(2N)S2   |
| S7  | 310     | S5(10N)S6  |
| S8  | 6       | S7(S) (S3 OR S4)   |
| S9  | 26934   | S1()S2   |
| S10 | 108     | S5(5N)S9   |
| S11 | 21      | S1C AND (S3 OR S4)*  |
| S12 | 14      | S11 NOT PY>2000  |
| S13 | 14      | S12 NOT PD=20001118:20030531   |
| S14 | 7       | RD (unique items)  |

*Scanned title + ABS.*

14/3,K/1 (Item 1 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2003 ProQuest Info&Learning. All rts. reserv.

00854533 95-03925

**Financial analysis for profit-driven pricing**

Smith, Gerald E; Nagle, Thomas T  
Sloan Management Review v35n3 PP: 71-84 Spring 1994  
ISSN: 0019-848X JRNL CODE: SMZ  
WORD COUNT: 7744

...TEXT: s contribution margin, anticipated changes in variable costs arising from the price change (e.g., **quantity discounts** for materials purchasing), **incremental** fixed costs, and, of course, the proposed change in price. For a price cut, the...sales volume after the price change is greater than the break-even sales volume (i. e ., actual **sales** volume is to the right of the curve), then the price change will add to...

14/3,K/2 (Item 1 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2003 The Gale Group. All rts. reserv.

07266083 Supplier Number: 61716780 (USE FORMAT 7 FOR FULLTEXT)

**elcom.com Licenses OnDisplay's CenterStage Suite of eBusiness Infrastructure Software.**

PR Newswire, pNA  
March 31, 2000  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 898

**elcom.com Licenses OnDisplay's CenterStage Suite of eBusiness Infrastructure Software.**

... and Digital Marketplace Systems .  
NORWOOD, Mass., March 31 /PRNewswire/ --  
elcom.com, inc., the wholly-owned **eBusiness** technology subsidiary of Elcom International, Inc. (Nasdaq: ELCO), today announced that it has signed a license with OnDisplay, (R) Inc. (Nasdaq: ONDS), for use of its CenterStage(R) suite of **eBusiness** infrastructure software products to power its next generation of remotely-hosted automated procurement and digital...

...data which can lead to reduction of maverick spending, increased contract compliance and realization of **incremental volume discounts** with strategic suppliers.

About OnDisplay, Inc.

OnDisplay, Inc. is a leading provider of **e - business** infrastructure software applications for powering **e - business** portals and e-marketplaces. OnDisplay's CenterStage product suite enables customers to increase their **online selling** effectiveness and extend their trading networks to suppliers and vertical marketplaces. OnDisplay has provided critical **e - business** infrastructure software and services to such **e - business** pioneers as W.W. Grainger, AltaVista Shopping.com, Travelocity.com, OrderTrust, ClubComputer.com, MicroWarehouse, FASTXchange ...

...products including PC-oriented and office products which are automatically sourced using the Company's **electronic commerce** and automated procurement and sourcing technology.

Statement Under the Private Securities Litigation Reform Act  
This...

...uncertainties include: the overall markets' and individual customers' acceptance and usage of the Company's **electronic commerce** software

systems and the impact of competitive technology products as well as factors and other...

14/3,K/3 (Item 2 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2003 The Gale Group. All rts. reserv.

06327246 Supplier Number: 54591931 (USE FORMAT 7 FOR FULLTEXT)  
**Drug Trading's transformation wins support.**  
Chain Drug Review, v21, n8, p234(1)  
April 26, 1999  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Tabloid; Trade  
Word Count: 1963

... The web site, at this stage, will offer customer information and not function as an **E - commerce** facility.

Latowsky reports that in his late winter tour he was also able to provide...for preferred or exclusive Drug Trading promotion, participating stores will enjoy numerous marketing benefits and **incremental volume rebates**. Particularly important, says Latowsky, are the arrangements reached with such leaders in their categories as...

14/3,K/4 (Item 3 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2003 The Gale Group. All rts. reserv.

05488183 Supplier Number: 48314932 (USE FORMAT 7 FOR FULLTEXT)  
**Sax Software Announces Sax Commerce 98; The New Release Makes Internet Commerce Easier Than Ever and Adds a Consultant/ISP Partner Plan.**  
Business Wire, p2250097  
Feb 25, 1998  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 512

(USE FORMAT 7 FOR FULLTEXT)  
**Sax Software Announces Sax Commerce 98; The New Release Makes Internet Commerce Easier Than Ever and Adds a Consultant/ISP Partner Plan.**  
TEXT:  
...today announced the release of Sax Commerce 98, a major new update of its popular **Internet commerce** tool formerly called Sax NetSell.  
... work, its ease of use and affordability make it the perfect solution for creating an **electronic** store."  
Sax **Commerce** 98 provides all the elements needed to create an online store. With the easy-to...

...track of customers, process orders, and program it to compute sales tax, special prices and **quantity discounts**. This **comprehensive** feature makes it possible to manage the store and access orders, customers or products remotely...

...of writing, testing, and debugging CGI scripts, Active Server Pages, or Java applets while available **Internet commerce** tools have been expensive and complicated. But with the introduction of Sax Commerce 98, online...

...2235, or fax 541/344-2459  
800/645-3729 (toll-free)  
christi@saxsoft.com  
http:// www .saxsoft.com/ **Commerce**  
PRODUCT NAMES: 7372640 ( **Electronic Commerce** Software); 7372510  
(Software Development Tools)



14/3,K/5 (Item 1 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2003 The Gale Group. All rts. reserv.

09820614 SUPPLIER NUMBER: 19842863 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Agencies need telecom savvy. (procurement advice from Margaret Binns, .**  
**assistant commissioner of the General Services Administration)**  
**(Government Activity)**  
Power, Kevin  
Government Computer News, v16, n29, p65(1)  
Sep 29, 1997  
ISSN: 0738-4300 LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 410 LINE COUNT: 00038

... saving money in the local market and how to aggregate long  
distance, access to the **Internet** and **electronic commerce** ," she said.

Work the system

Speaking at GSA's annual IRM Conference, Binns outlined the...

...market battle, Binns said.

But agencies must be wary of service plans that minimize federal  
**volume discounts** and **cumulative** buying clout, she warned.

"Agencies have to have knowledge on the price side and realize...

14/3,K/6 (Item 2 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2003 The Gale Group. All rts. reserv.

08443784 SUPPLIER NUMBER: 17939247 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**Giga Information Group Launches New IT Industry Paradigm for Strategic**  
**Knowledge Delivery; IT Knowledge Provider Transforms Traditional Market**  
**Analysis Model.**  
Business Wire, p2081127  
Feb 8, 1996  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 788 LINE COUNT: 00086

... broad range of analysis on emerging and established technologies,  
including intranets, workgroup computing, personal productivity,  
**electronic commerce** and more. Giga will complement its original research  
with access to customized news and information...

...and are priced competitively. Advisory members and users can be added at  
a relatively low, **incremental** price. Special programs, **volume**  
**discounts** and site licenses are available upon request.

CONTACT: Kristine Dale

Giga Information Group

310/822...

14/3,K/7 (Item 3 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
(c)2003 The Gale Group. All rts. reserv.

02167004 SUPPLIER NUMBER: 03359971 (USE FORMAT 7 OR 9 FOR FULL TEXT)  
**NAWGA to begin a buying service. (National American Wholesale Grocers'**  
**Association)**  
Supermarket News, v34, p2(2)  
July 23, 1984  
ISSN: 0039-5803 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
WORD COUNT: 423 LINE COUNT: 00035

... members participating in the service. Bruce joined NAWGA after supervising a buying service at S& E Sales , a division of Federated Foods. •

A similar buying service, Grocers' Fixtures and Equipment, has been operating nearly 20 years and now is affiliated with the National Grocers' Association. GFE negotiates volume discounts with manufacturers, then processes members' purchase orders. Before NGa was formed nearly two years ago, GFE was affiliated with one of NGA's...

?show files;ds

File 9:Business & Industry(R) Jul/1994-2003/Apr 21

(c) 2003 Resp. DB Svcs.

File 20:Dialog Global Reporter 1997-2003/Apr 22

(c) 2003 The Dialog Corp.

File 610:Business Wire 1999-2003/Apr 21

(c) 2003 Business Wire.

File 613:PR Newswire 1999-2003/Apr 22

(c) 2003 PR Newswire Association Inc

File 624:McGraw-Hill Publications 1985-2003/Apr 21

(c) 2003 McGraw-Hill Co. Inc

File 634:San Jose Mercury Jun 1985-2003/Apr 21

(c) 2003 San Jose Mercury News

File 636:Gale Group Newsletter DB(TM) 1987-2003/Apr 21

(c) 2003 The Gale Group

File 810:Business Wire 1986-1999/Feb 28

(c) 1999 Business Wire

File 813:PR Newswire 1987-1999/Apr 30

(c) 1999 PR Newswire Association Inc

Set Items Description

S1 10566830 VOLUME OR QUANTIT??? OR AMOUNT? ? OR NUMBER? ? OR SIZE OR -  
MAGNITUDE OR TOTAL? ?

S2 1041963 DISCOUNT? ? OR INCENTIVE? ? OR MARKDOWN? ? OR MARK??()DOWN?  
? OR REBATE? ? OR REFUND?? OR MONEYBACK OR MONEY()BACK

S3 110583 ECOMMERCE OR EMMERCE .OR EBUSINESS OR ESHOPPING OR ETAIL???  
OR ESALES

S4 1223411 (ONLINE OR ON()LINE OR VIRTUAL OR ELECTRONIC OR E OR DIGIT-  
AL OR INTERNET OR WORLD()WIDE()WEB OR WWW OR WORLDWIDWEB OR -  
WORLDWIDE()WEB OR WORLD()WIDWEB) (2W) (SELLING OR COMMERCE OR -  
BUSINESS OR SALES OR TAIL??? OR SHOPPING)

S5 1607460 (PAST OR PRIOR? OR BEFORE? OR EARLIER OR PREVIOUS?? OR PRE-  
CED??? OR AHEAD OR HISTORY) (2N) (PURCHASE? ? OR RECORD OR SALE?  
? OR TRANSACTION? ?) OR COMPREHENSIVE?? OR INCREMENTAL?? OR -  
INCLUSIVE?? OR CUMULATIVE??

S6 30370 S1(2N)S2

S7 229 S5(10N)S6

S8 1 S7(S) (S3 OR S4)

S9 13253 S1()S2

S10 115 S5(10N)S9

S11 15 S10 AND (S3 OR S4)

S12 7 S11 NOT PY>2000

S13 7 S12 NOT PD=20001118:20030531

S14 5 RD (unique items)

*scanned*  
*chr*

14/3,K/1 (Item 1 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2003 The Dialog Corp. All rts. reserv.

10492578 (USE FORMAT 7 OR 9 FOR FULLTEXT)

ELCOM: elcom.com licenses OnDisplay's Centerstage Suite of eBusiness  
infrastructure software; elcom.com to use OnDisplay's CenterStage to  
enhance its Automated Procurement and Digital Marketplace Systems

M2 PRESSWIRE

April 10, 2000

JOURNAL CODE: WMPR LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 744

(USE FORMAT 7 OR 9 FOR FULLTEXT)

ELCOM: elcom.com licenses OnDisplay's Centerstage Suite of eBusiness  
infrastructure software; elcom.com to use OnDisplay's CenterStage to  
enhance its Automated Procurement and...

APR 10, 2000, M2 Communications - elcom.com, the wholly-owned  
eBusiness technology subsidiary of Elcom International (NASDAQ: ELCO),  
today announced that it has signed a license with OnDisplay (NASDAQ: ONDS),  
for use of its CenterStage's suite of eBusiness infrastructure software  
products to power its next generation of remotely-hosted automated  
procurement and digital...

... data which can lead to reduction of maverick spending, increased  
contract compliance and realisation of incremental volume discounts  
with strategic suppliers.

About OnDisplay, Inc.

OnDisplay, Inc. (Nasdaq: ONDS) is a leading provider of e - business  
infrastructure software applications for powering e - business portals  
and e-marketplaces. OnDisplay's CenterStage product suite enables customers  
to increase their online selling effectiveness and extend their trading  
networks to suppliers and vertical marketplaces. OnDisplay has provided  
critical e - business infrastructure software and services to such e -  
business pioneers as W.W. Grainger, AltaVista Shopping.com,  
Travelocity.com, OrderTrust, ClubComputer.com, MicroWarehouse, FASTXchange  
...

... products including PC-oriented and office products which are  
automatically sourced using the Company's electronic commerce and  
automated procurement and sourcing technology.

-0-

(C)1994-2000 M2 COMMUNICATIONS LTDCONTACT: Matthew Grayson...

14/3,K/2 (Item 2 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
(c) 2003 The Dialog Corp. All rts. reserv.

10359096 (USE FORMAT 7 OR 9 FOR FULLTEXT)

elcom.com Licenses OnDisplay's CenterStage Suite of eBusiness  
Infrastructure Software

PR NEWSWIRE

March 31, 2000

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 877

(USE FORMAT 7 OR 9 FOR FULLTEXT)

elcom.com Licenses OnDisplay's CenterStage Suite of eBusiness  
Infrastructure Software

...and Digital Marketplace Systems

NORWOOD, Mass., March 31 /PRNewswire/ -- elcom.com, inc., the  
wholly-owned eBusiness technology subsidiary of Elcom International, Inc.  
(Nasdaq: ELCO), today announced that it has signed a license with

OnDisplay, (R) Inc. (Na q: ONDS), for use of its CenterStage(R) suite of eBusiness infrastructure software products to power its next generation of remotely-hosted automated procurement and digital... data which can lead to reduction of maverick spending, increased contract compliance and realization of incremental volume discounts with strategic suppliers.

About OnDisplay, Inc.

OnDisplay, Inc. is a leading provider of e - business infrastructure software applications for powering e - business portals and e-marketplaces. OnDisplay's CenterStage product suite enables customers to increase their online selling effectiveness and extend their trading networks to suppliers and vertical marketplaces. OnDisplay has provided critical e - business infrastructure software and services to such e - business pioneers as W.W. Grainger, AltaVista Shopping.com, Travelocity.com, OrderTrust, ClubComputer.com, MicroWarehouse, FASTXchange ...

... products including PC-oriented and office products which are automatically sourced using the Company's electronic commerce and automated procurement and sourcing technology.

Statement Under the Private Securities Litigation Reform Act

This...

... uncertainties include: the overall markets' and individual customers' acceptance and usage of the Company's electronic commerce software systems and the impact of competitive technology products as well as factors and other...

NAICS CODES/DESCRIPTIONS: 51121 (Software Publishers); 45411 ( Electronic Shopping & Mail-Order Houses)

14/3,K/3 (Item 1 from file: 810)  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0813744 BW0097

**SAX SOFTWARE: Sax Software Announces Sax Commerce 98; The New Release Makes Internet Commerce Easier Than Ever and Adds a Consultant/ISP Partner Plan**

February 25, 1998

Byline: Business Editors

**Sax Software Announces Sax Commerce 98; The New Release Makes Internet Commerce Easier Than Ever and Adds a Consultant/ISP Partner Plan**

...today announced the release of Sax Commerce 98, a major new update of its popular Internet commerce tool formerly called Sax NetSell. Sax Commerce 98 offers an easy and comprehensive way to...

...work, its ease of use and affordability make it the perfect solution for creating an electronic store."

Sax Commerce 98 provides all the elements needed to create an online store. With the easy-to...

...track of customers, process orders, and program it to compute sales tax, special prices and quantity discounts . This comprehensive feature makes it possible to manage the store and access orders, customers or products remotely...

...of writing, testing, and debugging CGI scripts, Active Server Pages,

or Java applets while available Internet commerce tools have been expensive and complicated. But with the introduction of Sax Commerce 98, online...

...2235, or fax 541/344-2459  
800/645-3729 (toll-free)  
christi@saxsoft.com  
http:// www .saxsoft.com/ Commerce

KEYWORD: OREGON

INDUSTRY KEYWORD: COMPUTERS/ELECTRONICS COMED PRODUCT

INTERACTIVE/MULTIMEDIA/INTERNET

Today's News On...

14/3,K/4 (Item 2 from file: 810)  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0715383 BW0056

**INFINITE ACCESS: Infinite Access, Inc. Releases CITRIS Web Helpdesk System;  
Web Based Helpdesk Software Designed Specifically for Web Sites**

June 19, 1997

Byline: Business Editors & Computer Writers

...connections, 7x24 monitoring, powerful servers, diesel back-up generators and other important features critical to on - line business requirements.

The remote CITRIS environment provides the benefit of communication redundancy so a corporate Intranet...

...5) seats and all additional assignee seat licenses are sold in five (5) seat increments. Volume discounts , based on a sliding scale, are applied to incremental seat licenses. CITRIS licensing allows for an unlimited number of end users at no charge...

14/3,K/5 (Item 3 from file: 810)  
DIALOG(R)File 810:Business Wire  
(c) 1999 Business Wire . All rts. reserv.

0555774 BW1127

**GIGA INFORMATION: Giga Information Group Launches New IT Industry Paradigm  
for Strategic Knowledge Delivery; IT Knowledge Provider Transforms  
Traditional Market Analysis Model**

February 08, 1996

Byline: Business Editors

...broad range of analysis on emerging and established technologies, including intranets, workgroup computing, personal productivity, electronic commerce and more. Giga will complement its original research with access to customized news and information...

...and are priced competitively. Advisory members and users can be added at a relatively low, incremental price. Special programs, volume discounts and site licenses are available upon request.

CONTACT: Kristine Dale

Giga Information Group  
310/822...

?show files;ds  
 File 347:JAPIO Oct 1976-2002/Dec(Updated 030402)  
 (c) 2003 JPO & JAPIO  
 File 351:Derwent WPI 1963-2003/UD,UM &UP=200325  
 (c) 2003 Thomson Derwent  
 File 371:French Patents 1961-2002/BOPI 200209  
 (c) 2002 INPI. All rts. reserv.

| Set | Items   | Description  |
|-----|---------|--|
| S1  | 3588329 | VOLUME OR QUANTIT??? OR AMOUNT? ? OR NUMBER? ? OR SIZE OR -<br>MAGNITUDE OR TOTAL? ?   |
| S2  | 7071    | DISCOUNT? ? OR INCENTIVE? ? OR MARKDOWN? ? OR MARK??()DOWN?<br>? OR REBATE? ? OR REFUND?? OR MONEYBACK OR MONEY()BACK  |
| S3  | 23      | ECOMMERCE OR EMMERCE OR EBUSINESS OR ESHOPPING OR ETAIL???<br>OR ESALES  |
| S4  | 10099   | (ONLINE OR ON()LINE OR VIRTUAL OR ELECTRONIC OR E OR DIGIT-<br>AL OR INTERNET OR WORLD()WIDE()WEB OR WWW OR WORLDWIDWEB OR -<br>WORLDWIDE()WEB OR WORLD()WIDWEB) (2W) (SELLING OR COMMERCE OR -<br>BUSINESS OR SALES OR TAIL??? OR SHOPPING) |
| S5  | 27877   | (PAST OR PRIOR? OR BEFORE? OR EARLIER OR PREVIOUS?? OR PRE-<br>CED??? OR AHEAD OR HISTORY) (2N) (PURCHASE? ? OR RECORD OR SALE?<br>? OR TRANSACTION? ?) OR COMPREHENSIVE?? OR INCREMENTAL?? OR -<br>INCLUSIVE??                              |
| S6  | 569     | S1(2N)S2   |
| S7  | 5       | S5(10N)S6  |
| S8  | 0       | S7(S) (S3 OR S4)   |
| S9  | 856     | S1(5N)S2   |
| S10 | 5       | S5(10N)S9  |
| S11 | 26      | S5 AND S9  |
| S12 | 211201  | IC=G06F-017?   |
| S13 | 12      | S11 AND S12  |
| S14 | 12      | IDPAT (sorted in duplicate/non-duplicate order)  |
| S15 | 11      | IDPAT (primary/non-duplicate records only)   |

*Scanned* *little +*  
*ABS.*

*[Signature]*



15/3,K/1 (Item 1 from file: 351)  
DIALOG(R)File 351:Derwent WPI  
(c) 2003 Thomson Derwent. All rts. reserv.

014941496 \*\*Image available\*\*  
WPI Acc No: 2003-002009/200301  
XRPX Acc No: N03-001485

**Product information processing system for electronic commerce, updates  
database information based on detection of matching records between  
received product information and database information**

Patent Assignee: SIEMENS MEDICAL SOLUTIONS HEALTH SERVICE (SIEI )

Inventor: BANKS W A; CASTILLO L; PAPE M L

Number of Countries: 028 Number of Patents: 003

Patent Family:

| Patent No      | Kind | Date     | Applicat No   | Kind | Date     | Week     |
|----------------|------|----------|---------------|------|----------|----------|
| EP 1253543     | A2   | 20021030 | EP 2002252902 | A    | 20020424 | 200301 B |
| US 20020161672 | A1   | 20021031 | US 2001286387 | P    | 20010425 | 200301   |
|                |      |          | US 20017105   | A    | 20011204 |          |
| JP 2002334272  | A    | 20021122 | JP 2002120973 | A    | 20020423 | 200307   |

Priority Applications (No Type Date): US 20017105 A 20011204; US 2001286387  
P 20010425

Patent Details:

| Patent No | Kind | Lan | Pg | Main IPC | Filing Notes |
|-----------|------|-----|----|----------|--------------|
|-----------|------|-----|----|----------|--------------|

|            |    |   |    |             |  |
|------------|----|---|----|-------------|--|
| EP 1253543 | A2 | E | 13 | G06F-017/60 |  |
|------------|----|---|----|-------------|--|

Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT

LI LT LU LV MC MK NL PT RO SE SI TR

|                |    |  |             |                         |               |
|----------------|----|--|-------------|-------------------------|---------------|
| US 20020161672 | A1 |  | G06F-017/60 | Provisional application | US 2001286387 |
|----------------|----|--|-------------|-------------------------|---------------|

|               |   |  |    |             |  |
|---------------|---|--|----|-------------|--|
| JP 2002334272 | A |  | 10 | G06F-017/60 |  |
|---------------|---|--|----|-------------|--|

Abstract (Basic):

... Automates the synchronization of inventory items for  
consistently maintaining accurate item pricing. Provides **purchase  
history transaction** that allow e-catalog systems to recalculate  
pricing based on **volume discounts** or tiered pricing contracts and  
facilitates contract compliance reporting requirements. Eliminates the  
need for buyers...

International Patent Class (Main): G06F-017/60

15/3,K/2 (Item 2 from file: 351)  
DIALOG(R)File 351:Derwent WPI  
(c) 2003 Thomson Derwent. All rts. reserv.

014831020 \*\*Image available\*\*  
WPI Acc No: 2002-651726/200270  
XRPX Acc No: N02-516318

**Goods selling device for on-line shopping, decides refund amount for  
each purchaser based on estimated selling price and purchasing count  
value**

Patent Assignee: CASIO COMPUTER CO LTD (CASK )

Number of Countries: 001 Number of Patents: 001

Patent Family:

| Patent No     | Kind | Date     | Applicat No  | Kind | Date     | Week     |
|---------------|------|----------|--------------|------|----------|----------|
| JP 2002236793 | A    | 20020823 | JP 200133139 | A    | 20010209 | 200270 B |

Priority Applications (No Type Date): JP 200133139 A 20010209

Patent Details:

| Patent No | Kind | Lan | Pg | Main IPC | Filing Notes |
|-----------|------|-----|----|----------|--------------|
|-----------|------|-----|----|----------|--------------|

|               |   |  |    |             |  |
|---------------|---|--|----|-------------|--|
| JP 2002236793 | A |  | 12 | G06F-017/60 |  |
|---------------|---|--|----|-------------|--|

**Goods selling device for on-line shopping, decides refund amount for  
each purchaser based on estimated selling price and purchasing count  
value**

Abstract (Basic):

... of goods purchased is counted and their price are determined.  
The repaid amount for each purchaser for earlier purchase is determined, based on the calculated selling price and purchasing count value.

International Patent Class (Main): G06F-017/60

15/3,K/3 (Item 3 from file: 351)

DIALOG(R)File 351:Derwent WPI

(c) 2003 Thomson Derwent. All rts. reserv.

014402254 \*\*Image available\*\*

WPI Acc No: 2002-222957/200228

System and method for providing discount coupon using credit card  
(discount process occurring before completion card transaction based  
on product/service purchase)

Patent Assignee: E & WIRELESS (EWIR-N)

Inventor: JUNG J H; LEE Y M

Number of Countries: 001 Number of Patents: 001

Patent Family:

| Patent No     | Kind | Date     | Applicat No  | Kind | Date     | Week     |
|---------------|------|----------|--------------|------|----------|----------|
| KR 2001096673 | A    | 20011108 | KR 200139898 | A    | 20010704 | 200228 B |

Priority Applications (No Type Date): KR 200139898 A 20010704

Patent Details:

| Patent No     | Kind | Lan Pg | Main IPC    | Filing Notes |
|---------------|------|--------|-------------|--------------|
| KR 2001096673 | A    | 1      | G06F-017/60 |              |

System and method for providing discount coupon using credit card  
(discount process occurring before completion card transaction based  
on product/service purchase)

Abstract (Basic):

... determines a discounted amount of money and a predetermined  
advertisement cost, and calculates a certain amount of money remitted  
to the discount coupon site in total amount of money and a  
certain amount of money excluding a credit card charge. A remittance...

International Patent Class (Main): G06F-017/60

15/3,K/4 (Item 4 from file: 351)

DIALOG(R)File 351:Derwent WPI

(c) 2003 Thomson Derwent. All rts. reserv.

011881308 \*\*Image available\*\*

WPI Acc No: 1998-298218/199826

XRPX Acc No: N98-233255

Merchandising system collecting data indicating individual consumer  
purchasing behaviour - provides discounts to each individual consumer,  
with amount of discount based on respective consumer profile, in  
which each consumer has unique identification number giving net price  
list, based on profile for specific products

Patent Assignee: 121 PRECISE INFORMATION LLC (ONET-N)

Inventor: BLYTH M; KLINGENBERG T P; LEVILLE K J

Number of Countries: 022 Number of Patents: 003

Patent Family:

| Patent No  | Kind | Date     | Applicat No  | Kind | Date     | Week     |
|------------|------|----------|--------------|------|----------|----------|
| WO 9821713 | A2   | 19980522 | WO 97US20765 | A    | 19971114 | 199826 B |
| AU 9871817 | A    | 19980603 | AU 9871817   | A    | 19971114 | 199842   |
| EP 939953  | A1   | 19990908 | EP 97949424  | A    | 19971114 | 199941   |
|            |      |          | WO 97US20765 | A    | 19971114 |          |

Priority Applications (No Type Date): US 9630492 P 19961115

Patent Details:

| Patent No | Kind | Lan Pg | Main IPC | Filing Notes |
|-----------|------|--------|----------|--------------|
|-----------|------|--------|----------|--------------|

WO 9821713 A2 E 31 G -000/00  
Designated States (National): AU CA JP MX US  
Designated States (Regional): AT BE CH DE DK ES FI FR GB GR IE IT LU MC  
NL PT SE  
AU 9871817 A G06F-017/60 Based on patent WO 9821713  
EP 939953 A1 E G11B-003/00 Based on patent WO 9821713  
Designated States (Regional): DE FR GB NL

... provides discounts to each individual consumer, with amount of discount based on respective consumer profile, in which each consumer has unique identification number giving net...

...Abstract (Basic): A discount mechanism provides discounts to each individual consumer, the amount of the discount being based on the consumer profile of the respective consumer. Each individual consumer is uniquely...

...ADVANTAGE - Provides comprehensive analysis of consumer behaviour enabling product brand manufacturers and retailers to specifically target product discounts...

International Patent Class (Main): G06F-017/60 ...

15/3,K/5 (Item 5 from file: 351)  
DIALOG(R)File 351:Derwent WPI  
(c) 2003 Thomson Derwent. All rts. reserv.

010555435 \*\*Image available\*\*  
WPI Acc No: 1996-052388/199606  
XRPX Acc No: N96-043846

Discount processing system for sales counter of store - performs discount processing for all goods based on corresponding goods code read by scale terminal

Patent Assignee: HITACHI LTD (HITA )  
Number of Countries: 001 Number of Patents: 001  
Patent Family:

| Patent No  | Kind | Date     | Applicat No | Kind | Date     | Week     |
|------------|------|----------|-------------|------|----------|----------|
| JP 7249178 | A    | 19950926 | JP 9436879  | A    | 19940308 | 199606 B |

Priority Applications (No Type Date): JP 9436879 A 19940308

Patent Details:  
Patent No Kind Lan Pg Main IPC Filing Notes  
JP 7249178 A 6 G07G-001/12

...Abstract (Basic): The information about the discount for all goods, the maximum transaction on a particular day, past transactions and a weather information, are given to the host computer and stored in a memory...

...the memory unit. A display part (32) which is installed at the counter shows the amount of discount for every goods purchased by the customer...

International Patent Class (Additional): G06F-017/60

15/3,K/6 (Item 6 from file: 351)  
DIALOG(R)File 351:Derwent WPI  
(c) 2003 Thomson Derwent. All rts. reserv.

010092594 \*\*Image available\*\*  
WPI Acc No: 1994-360307/199445  
XRPX Acc No: N94-282350

Point of sale terminal for retail outlet e.g. supermarket - makes package discount w.r.t. commodities purchased at different times by use of coupon which is scanned on later occasion

Patent Assignee: FUJITSU LTD (FUIT )

Inventor: SUDA H

Number of Countries: 004 Number of Patents: 005

Patent Family:

| Patent No  | Kind | Date     | Applicat No | Kind | Date     | Week     |
|------------|------|----------|-------------|------|----------|----------|
| GB 2278479 | A    | 19941130 | GB 945311   | A    | 19940317 | 199445 B |
| US 5481094 | A    | 19960102 | US 94214312 | A    | 19940317 | 199607   |
| GB 2278479 | B    | 19970716 | GB 945311   | A    | 19940317 | 199731   |
| KR 119463  | B1   | 19971029 | KR 945479   | A    | 19940318 | 199948   |
| JP 3022053 | B2   | 20000315 | JP 93126442 | A    | 19930528 | 200018   |

Priority Applications (No Type Date): JP 93126442 A 19930528

Patent Details:

| Patent No  | Kind | Lan | Pg | Main IPC    | Filing Notes                     |
|------------|------|-----|----|-------------|----------------------------------|
| GB 2278479 | A    |     | 32 | G07G-001/12 |                                  |
| JP 3022053 | B2   |     | 12 | G07G-001/14 | Previous Publ. patent JP 6337988 |
| US 5481094 | A    |     | 15 | G06F-017/60 |                                  |
| GB 2278479 | B    |     |    | G07G-001/12 |                                  |
| KR 119463  | B1   |     |    | G06F-019/00 |                                  |

...Abstract (Basic): The terminal includes an input unit (2) for inputting information concerning a **previously purchased** commodity available for a package discount. A further unit (6) determines whether or not a ...

...is provided by analysing the information concerning a commodity eligible for the package discount and **previously purchased** and information concerning a commodity eligible for the package discount currently purchased...

...Abstract (Equivalent): system comprises: an input means adapted to input first information concerning at least one first, **previously - purchased** commodity eligible for the package discount; an input means adapted to input second information concerning...

...the second commodities is eligible for a package discount; and discount means for generating a **discount** from the **total** price in the event that the determining means determines that a package discount is to...

...Abstract (Equivalent): input means for inputting information concerning a commodity eligible for the package discount and **purchased previously** ;

...

...is entered at the input means, concerning a commodity eligible for the package discount and **purchased previously** , and information concerning a commodity eligible for the package discount and currently being purchased; and

International Patent Class (Main): G06F-017/60 ...

15/3,K/7 (Item 7 from file: 347)

DIALOG(R)File 347:JAPIO

(c) 2003 JPO & JAPIO. All rts. reserv.

07444345 \*\*Image available\*\*

METHOD AND DEVICE FOR ISSUING COUPON

PUB. NO.: 2002-312856 [JP 2002312856 A]

PUBLISHED: October 25, 2002 (20021025)

INVENTOR(s): IMOTO HIROYUKI

APPLICANT(s): DAINIPPON PRINTING CO LTD

APPL. NO.: 2001-211056 [JP 20011211056]

FILED: July 11, 2001 (20010711)

PRIORITY: 2001-034179 [JP 200134179], JP (Japan), February 09, 2001 (20010209)

INTL CLASS: G07G-001/12; G06F-017/60 ; G07G-001/14

ABSTRACT

... and stores the received identification number and article code, generates a coupon code having a **discount** article and a **discount amount** only for the user 1 based on the **past purchase** histories, and stores it relatively to the identification number. An individual coupon issuing machine 23...

15/3,K/8 (Item 8 from file: 347)  
DIALOG(R)File 347:JAPIO  
(c) 2003 JPO & JAPIO. All rts. reserv.

07391574 \*\*Image available\*\*  
SALES DEVICE AND METHOD, MANAGEMENT DEVICE AND METHOD, SALES SYSTEM,  
RECORDING MEDIUM AND PROGRAM

PUB. NO.: 2002-260075 [JP 2002260075 A]  
PUBLISHED: September 13, 2002 (20020913)  
INVENTOR(s): WATANABE YUTAKA  
MIYAMOTO KOJIRO  
APPLICANT(s): SONY CORP  
APPL. NO.: 2001-051471 [JP 20011051471]  
FILED: February 27, 2001 (20010227)

INTL CLASS: G07F-009/00; **G06F-017/60** ; G07F-007/08

ABSTRACT

... 31 managed by a maker A. The customer management computer 31 has the user's **purchase history** by each user, whereby for the customer frequently purchasing the commodity put on the market by the maker in a larger **amount**, the **discount** rate at the next purchasing is set high. The customer management computer 31 calculates the amount of money paid at the retail shop by the user according to the **purchase history**, and informs the amount of money to the sales computer 11.

COPYRIGHT: (C)2002,JPO

15/3,K/9 (Item 9 from file: 347)  
DIALOG(R)File 347:JAPIO  
(c) 2003 JPO & JAPIO. All rts. reserv.

07272039 \*\*Image available\*\*  
CUSTOMER DATA ANALYZING METHOD FOR CUSTOMER MAINTENANCE AND PROMOTION

PUB. NO.: 2002-140502 [JP 2002140502 A]  
PUBLISHED: May 17, 2002 (20020517)  
INVENTOR(s): WATARAI HIROSHI  
APPLICANT(s): DENTSU TEC INC  
APPL. NO.: 2001-280568 [JP 20011280568]  
Division of 11-313117 [JP 99313117]  
FILED: November 02, 1999 (19991102)

INTL CLASS: **G06F-017/60**

ABSTRACT

... store to keep and increase important customers which are large in purchase amount.

SOLUTION: A **purchase history** database of customers is structured and given not only an item of a purchase amount, but also items of a mean yearly purchase frequency, continuous purchase years, a mean purchase **discount** rate, the **number** of purchase counters, the mean number of days up to a next purchase, etc., and...

15/3,K/10 (Item 10 from file: 347)

DIALOG(R)File 347:JAPIO

(c) 2003 JPO & JAPIO. All rts. reserv.

07248756 \*\*Image available\*\*

DEVICE AND METHOD FOR MANAGING DISCOUNT SELLING

PUB. NO.: 2002-117210 [JP 2002117210 A]

PUBLISHED: April 19, 2002 (20020419)

INVENTOR(s): YUGAMI TAKASHI

NAKADA TETSUO

NAGASE MITSUMASA

APPLICANT(s): FUJITSU LTD

APPL. NO.: 2000-307563 [JP 2000307563]

FILED: October 06, 2000 (20001006)

INTL CLASS: G06F-017/60

#### ABSTRACT

... network N and registers the discount information. The deciding part 2 counts the quantity of **past sales** results, decides a discount price obtained by discounting an original price as a selling price on the basis of the **discount** information while the **quantity** of the **past sales** results is less than the prearranged **quantity** of **discount** selling, and decides the original price as the selling price after the quantity of the **past sales** results becomes the prearranged **quantity** of **discount** selling. The providing part 3 provides the buyer with the selling price decided by the...

15/3,K/11 (Item 11 from file: 347)

DIALOG(R)File 347:JAPIO

(c) 2003 JPO & JAPIO. All rts. reserv.

06907123 \*\*Image available\*\*

METHOD FOR ANALYZING CUSTOMER DATA FOR CUSTOMER MAINTENANCE PROMOTION

PUB. NO.: 2001-134648 [JP 2001134648 A]

PUBLISHED: May 18, 2001 (20010518)

INVENTOR(s): WATARAI HIROSHI

APPLICANT(s): DENTSU TEC INC

APPL. NO.: 11-313117 [JP 99313117]

FILED: November 02, 1999 (19991102)

INTL CLASS: G06F-017/60 ; G06F-017/30

#### ABSTRACT

...increasing customer purchasing a lot are important for a dealer.

SOLUTION: This method constructs a **purchase history** database of the customer and evaluates the contribution of the customer by including not only...

... number of yearly average purchasing times, the number of continuously purchasing years, an average purchase **discount** rate, the **number** of purchasing sales areas and the number of average days to the next purchase.

COPYRIGHT...

?show files;ds  
File 2:INSPEC 1969-2003/Apr W2  
(c) 2003 Institution of Electrical Engineers  
File 35:Dissertation Abs Online 1861-2003/Mar  
(c) 2003 ProQuest Info&Learning  
File 65:Inside Conferences 1993-2003/Apr W2  
(c) 2003 BLDSC all rts. reserv.  
File 99:Wilson Appl. Sci & Tech Abs 1983-2003/Mar  
(c) 2003 The HW Wilson Co.  
File 233:Internet & Personal Comp. Abs. 1981-2003/Mar  
(c) 2003 Info. Today Inc.  
File 256:SoftBase:Reviews,Companies&Prods. 82-2003/Mar  
(c)2003 Info.Sources Inc  
File 474:New York Times Abs 1969-2003/Apr 21  
(c) 2003 The New York Times  
File 475:Wall Street Journal Abs 1973-2003/Apr 21  
(c) 2003 The New York Times  
File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13  
(c) 2002 The Gale Group

| Set | Items   | Description  |
|-----|---------|--|
| S1  | 2784187 | VOLUME OR QUANTIT??? OR AMOUNT? ? OR NUMBER? ? OR SIZE OR -<br>MAGNITUDE OR TOTAL? ?   |
| S2  | 78093   | DISCOUNT? ? OR INCENTIVE? ? OR MARKDOWN? ? OR MARK??()DOWN?<br>? OR REBATE? ? OR REFUND?? OR MONEYBACK OR MONEY()BACK  |
| S3  | 991     | ECOMMERCE OR EMMERCE OR EBUSINESS OR ESHOPPING OR ETAIL???<br>OR ESALES  |
| S4  | 62679   | (ONLINE OR ON()LINE OR VIRTUAL OR ELECTRONIC OR E OR DIGIT-<br>AL OR INTERNET OR WORLD()WIDE()WEB OR WWW OR WORLDWIDWEB OR -<br>WORLDWIDE()WEB OR WORLD()WIDWEB) (2W) (SELLING OR COMMERCE OR -<br>BUSINESS OR SALES OR TAIL??? OR SHOPPING) |
| S5  | 173449  | (PAST OR PRIOR? OR BEFORE? OR EARLIER OR PREVIOUS?? OR PRE-<br>CED??? OR AHEAD OR HISTORY) (2N) (PURCHASE? ? OR RECORD OR SALE?<br>? OR TRANSACTION? ?) OR COMPREHENSIVE?? OR INCREMENTAL?? OR -<br>INCLUSIVE??                              |
| S6  | 1646    | S1(2N)S2   |
| S7  | 27      | S5(10N)S6  |
| S8  | 0       | S7(S)(S3 OR S4)  |
| S9  | 24      | S7 NOT PY>2000   |
| S10 | 0       | S8 NOT PD=20001118:20030531  |
| S11 | 0       | RD (unique items)  |
| S12 | 24      | RD S9 (unique items)   |

*Scanned title & Abs.*



12/3,K/1 (Item 1 fr file: 2)

DIALOG(R)File 2:INSPEC

(c) 2003 Institution of Electrical Engineers. All rts. reserv.

5891521 INSPEC Abstract Number: C9805-1290F-111

Title: **Optimal EOQ model for deteriorating items considering the incremental quantity discounts and shortages**

Author(s): Zhou Yongwu

Author Affiliation: Dept. of Math., Hefei Univ. of Technol., China

Journal: Journal of Systems Engineering and Electronics vol.9, no.1

p.15-22

Publisher: China Ocean Press Beijing,

Publication Date: 1998 Country of Publication: China

CODEN: JSEEFQ ISSN: 1004-4132

SICI: 1004-4132(1998)9:1L.15:OMDI;1-W

Material Identity Number: G270-98001

Language: English

Subfile: C

Copyright 1998, IEE

Title: **Optimal EOQ model for deteriorating items considering the incremental quantity discounts and shortages**

Abstract: A deterministic lot-size model is developed for deteriorating items with **incremental quantity discounts**. It is assumed that shortages are permitted to occur and fully backlogged. A simple solution...

...Identifiers: **incremental quantity discounts** ;

12/3,K/2 (Item 2 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2003 Institution of Electrical Engineers. All rts. reserv.

5693042 INSPEC Abstract Number: C9710-1290F-100

Title: **The single-item newsboy problem with dual performance measures and quantity discounts**

Author(s): Chen-Sin Lin; Kroll, D.E.

Author Affiliation: Dept. of Ind. & Manuf. Eng. & Technol., Bradley Univ., Peoria, IL, USA

Journal: European Journal of Operational Research vol.100, no.3 p. 562-5

Publisher: Elsevier,

Publication Date: 1 Aug. 1997 Country of Publication: Netherlands

CODEN: EJORDT ISSN: 0377-2217

SICI: 0377-2217(19970801)100:3L.562:SINP;1-I

Material Identity Number: E272-97014

U.S. Copyright Clearance Center Code: 0377-2217/97/\$17.00

Language: English

Subfile: C

Copyright 1997, IEE

...Abstract: level is no less than a predetermined risk level". We also consider two types of **quantity discount**: all-unit and **incremental**. For our models with zero shortage cost, a closed-form solution for determining the optimal...

12/3,K/3 (Item 3 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2003 Institution of Electrical Engineers. All rts. reserv.

5617570 INSPEC Abstract Number: C9708-1290F-079

Title: **Process mean determination under constant raw material supply**

Author(s): Jinshyang Roan; Linguo Gong; Kwei Tang

Author Affiliation: Dept. of Bus. Admin., Soochow Univ., Taipei, Taiwan

Journal: European Journal of Operational Research vol.99, no.2 p.



353-65

Publisher: Elsevier,  
Publication Date: 1 June 1997 Country of Publication: Netherlands  
CODEN: EJORDT ISSN: 0377-2217  
SICI: 0377-2217(19970601)99:2L:353:PMDU;1-Z  
Material Identity Number: E272-97010  
U.S. Copyright Clearance Center Code: 0377-2217/97/\$17.00  
Language: English  
Subfile: C  
Copyright 1997, IEE

...Abstract: are determined by the supply rate. Two types of discounts are considered in this paper: **incremental quantity discounts** and **all-unit quantity discounts**. A two-echelon model is formulated for a single-product production process to incorporate the...

12/3,K/4 (Item 4 from file: 2)  
DIALOG(R)File 2:INSPEC  
(c) 2003 Institution of Electrical Engineers. All rts. reserv.

5222491 INSPEC Abstract Number: C9605-1290F-018  
Title: **Economic order quantity and quantity discounts under date-terms supplier credit: a discounted cash flow approach**  
Author(s): Carlson, M.L.; Miltenburg, G.J.; Rousseau, J.J.  
Author Affiliation: Southern Methodist Univ., Dallas, TX, USA  
Journal: Journal of the Operational Research Society vol.47, no.3  
p.384-94  
Publisher: Stockton Press for the Oper. Res. Soc,  
Publication Date: March 1996 Country of Publication: UK  
CODEN: JORSOZ ISSN: 0160-5682  
SICI: 0160-5682(199603)47:3L:384:EOQQ;1-I  
Material Identity Number: J300-96003  
U.S. Copyright Clearance Center Code: 0160-5682/96/\$12.00  
Language: English  
Subfile: C  
Copyright 1996, IEE

Abstract: This paper examines economic order quantity and optimal order quantity under both all-units and **incremental - quantity discounts** when purchase cost, order cost, and carrying cost are all incurred on date-terms supplier...

...Identifiers: **incremental - quantity discounts** ;

12/3,K/5 (Item 5 from file: 2)  
DIALOG(R)File 2:INSPEC  
(c) 2003 Institution of Electrical Engineers. All rts. reserv.

5212523 INSPEC Abstract Number: C9604-1290F-151  
Title: **Managerial insights into the interaction between the purchasing and scheduling processes**  
Author(s): Pillutla, S.  
Author Affiliation: Sch. of Bus. & Adm., Towson State Univ., MD, USA  
Conference Title: 1994 Proceedings Decision Sciences Institute. 1994 Annual Meeting Part vol.3 p.1497-9 vol.3  
Publisher: Decision Sci. Inst, Atlanta, GA, USA  
Publication Date: 1994 Country of Publication: USA 3 vol.  
(xxii+xxiv+2158) pp.  
Material Identity Number: XX96-00169  
Conference Title: Proceedings of Decision Sciences Institute 1994 Annual Meeting  
Conference Date: 20-22 Nov. 1994 Conference Location: Honolulu, HI, USA  
Language: English

Subfile: C  
Copyright 1996, IEE

...Abstract: each requiring a single raw material as input are manufactured on a single capacitated facility. **Incremental quantity discounts** are available for the raw materials. We set up a full factorial design experiment to...

...Identifiers: **incremental quantity discounts** ;

12/3,K/6 (Item 6 from file: 2)  
DIALOG(R)File 2:INSPEC  
(c) 2003 Institution of Electrical Engineers. All rts. reserv.

5174332 INSPEC Abstract Number: C9603-1290F-043  
Title: **Channel coordination and quantity discounts**  
Author(s): Weng, Z.K.  
Author Affiliation: Sch. of Manage., Georgia Inst. of Technol., Atlanta, GA, USA  
Journal: Management Science vol.41, no.9 p.1509-22  
Publisher: Inst. Oper. Res. & Manage. Sci,  
Publication Date: Sept. 1995 Country of Publication: USA  
CODEN: MSCIAM ISSN: 0025-1909  
SICI: 0025-1909(199509)41:9L:1509:CCQD;1-V  
Material Identity Number: M120-96001  
U.S. Copyright Clearance Center Code: 0025-1909/95/4109/1509\$01.25  
Language: English  
Subfile: C  
Copyright 1996, IEE

...Abstract: provided by quantity discounts in channel coordination. It is shown that the optimal all-unit **quantity discount** policy is equivalent to the optimal **incremental quantity discount** policy in achieving channel coordination. Furthermore, it is shown that quantity discounts alone are not...

12/3,K/7 (Item 7 from file: 2)  
DIALOG(R)File 2:INSPEC  
(c) 2003 Institution of Electrical Engineers. All rts. reserv.

5102546 INSPEC Abstract Number: C9512-1290D-045  
Title: **Modeling quantity discounts under general price-sensitive demand functions: Optimal policies and relationships**  
Author(s): Weng, Z.K.  
Author Affiliation: Sch. of Manage., Georgia Inst. of Technol., Atlanta, GA, USA  
Journal: European Journal of Operational Research vol.86, no.2 p. 300-14  
Publication Date: 19 Oct. 1995 Country of Publication: Netherlands  
CODEN: EJORDT ISSN: 0377-2217  
U.S. Copyright Clearance Center Code: 0377-2217/95/\$09.50  
Language: English  
Subfile: C  
Copyright 1995, IEE

Abstract: This paper presents models for determining optimal all-unit and **incremental quantity discount** policies and investigates the effect of **quantity discounts** on increasing demand and ensuring pareto-efficient transactions under general price-sensitive demand functions. The...

... case does not hold with the price-sensitive demand case. Third, the optimal all-unit **quantity discount** policy is equivalent to the optimal **incremental quantity discount** policy in benefiting both the supplier and the buyer.

...Identifiers: optima incremental quantity disco policy

12/3,K/8 (Item 8 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2003 Institution of Electrical Engineers. All rts. reserv.

4792985 INSPEC Abstract Number: C9411-1290F-101

Title: **Capacitated multiple item ordering with incremental quantity discounts**

Author(s): Guder, F.; Zydiak, J.; Chaudhry, S.

Author Affiliation: Dept. of Manage. Sci., Loyola Univ., Chicago, IL, USA

Journal: Journal of the Operational Research Society vol.45, no.10

p.1197-205

Publication Date: Oct. 1994 Country of Publication: UK

CODEN: JORSDZ ISSN: 0160-5682

U.S. Copyright Clearance Center Code: 0160-5682/94/\$9.00+0.00

Language: English

Subfile: C

Title: **Capacitated multiple item ordering with incremental quantity discounts**

Abstract: This paper presents a heuristic algorithm for determining order quantities for multiple items given **incremental quantity discounts** and a single resource constraint. The heuristic is based on Lagrangian relaxation. The performance of...

...Identifiers: **incremental quantity discounts** ;

12/3,K/9 (Item 9 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2003 Institution of Electrical Engineers. All rts. reserv.

4500317 INSPEC Abstract Number: C9311-1290D-027

Title: **Vendor selection with price breaks**

Author(s): Chaudhry, S.S.; Forst, F.G.; Zydiak, J.L.

Author Affiliation: Dept. of Manage., Villanova Univ., PA, USA

Journal: European Journal of Operational Research vol.70, no.1 p.

52-66

Publication Date: 8 Oct. 1993 Country of Publication: Netherlands

CODEN: EJORDT ISSN: 0377-2217

U.S. Copyright Clearance Center Code: 0377-2217/93/\$06.00

Language: English

Subfile: C

...Abstract: the order quantities. Each price break schedule is characterized by two attributes: it represents either **quantity discounts** or surcharges, and is either cumulative (all-units) or noncumulative (**incremental**). The authors present linear and mixed binary integer programming models that provide unifying frameworks for...

12/3,K/10 (Item 10 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2003 Institution of Electrical Engineers. All rts. reserv.

04133469 INSPEC Abstract Number: C9206-1290F-008

Title: **Economic inventory/transport lot sizing with quantity and freight rate discounts**

Author(s): Tersine, R.J.; Barman, S.

Author Affiliation: Coll. of Bus. Adm., Oklahoma Univ., Norman, OK, USA

Journal: Decision Sciences vol.22, no.5 p.1171-9

Publication Date: Nov.-Dec. 1991 Country of Publication: USA

CODEN: DESCDQ ISSN: 0011-7315

Language: English

Subfile: C

...Abstract: Optimum lot-sizing algorithms are derived for the dual discount situations of all-unit or **incremental quantity discounts** and all-weight or **incremental freight discounts**.

12/3,K/11 (Item 11 from file: 2)  
DIALOG(R)File 2:INSPEC  
(c) 2003 Institution of Electrical Engineers. All rts. reserv.

04052075 INSPEC Abstract Number: C9202-1290F-143  
**Title: Inventory policies with freight and incremental quantity discounts**  
Author(s): Arcelus, F.J.; Rowcroft, J.E.  
Author Affiliation: New Brunswick Univ., Fredericton, NB, Canada  
Journal: International Journal of Systems Science vol.22, no.11 p.  
2025-37  
Publication Date: Nov. 1991 Country of Publication: UK  
CODEN: IJSYA9 ISSN: 0020-7721  
U.S. Copyright Clearance Center Code: 0020-7721/91/\$3.00  
Language: English  
Subfile: C

**Title: Inventory policies with freight and incremental quantity discounts**  
Abstract: The effect of various freight-rate structures and **incremental quantity (IQ) purchasing discounts** on the firm's procurement and inventory decisions is examined. For ease of exposition, most...  
...Identifiers: **incremental quantity discounts** ;

12/3,K/12 (Item 12 from file: 2)  
DIALOG(R)File 2:INSPEC  
(c) 2003 Institution of Electrical Engineers. All rts. reserv.

03921789 INSPEC Abstract Number: C91045487  
**Title: An experimental comparison of MRP purchase discount methods**  
Author(s): Bregman, R.L.  
Author Affiliation: Dept. of Bus. Anal. & Res., Texas A&M Univ., College Station, TX, USA  
Journal: Journal of the Operational Research Society vol.42, no.3  
p.235-45  
Publication Date: March 1991 Country of Publication: UK  
CODEN: JORSZDZ ISSN: 0160-5682  
U.S. Copyright Clearance Center Code: 0160-5682/91/\$3.50+0.00  
Language: English  
Subfile: C

...Abstract: The least unit cost, least period cost, McLaren's order moment, revised part-period balancing, **incremental part-period balancing**, traditional **discount order quantity** , and an optimal algorithm are experimentally investigated under a variety of simulated scenarios. Other experimental...

12/3,K/13 (Item 13 from file: 2)  
DIALOG(R)File 2:INSPEC  
(c) 2003 Institution of Electrical Engineers. All rts. reserv.

03468095 INSPEC Abstract Number: C89059251  
**Title: A cooperative game theory model of quantity discounts**  
Author(s): Kohli, R.; Park, H.  
Author Affiliation: Joseph M. Katz Graduate Sch. of Bus., Pittsburgh Univ., PA, USA

Journal: Management Science vol.35, no.6 p.693-70  
Publication Date: June 1989 Country of Publication: USA  
CODEN: MSCIAM ISSN: 0025-1909  
U.S. Copyright Clearance Center Code: 0025-1909/89/3506/0693\$01.25  
Language: English  
Subfile: C

...Abstract: the seller negotiate over the order quantity and the average unit price. All-units and **incremental quantity discounts** that permit transaction at a negotiated outcome are described. The effects of risk sensitivity and...

12/3,K/14 (Item 14 from file: 2)  
DIALOG(R)File 2:INSPEC  
(c) 2003 Institution of Electrical Engineers. All rts. reserv.

03467313 INSPEC Abstract Number: C89060022  
Title: **Simultaneous improvement of supplier's profit and buyer's cost by utilizing quantity discount**  
Author(s): Kim, K.H.; Hwang, H.  
Author Affiliation: Pusan Nat. Univ., South Korea  
Journal: Journal of the Operational Research Society vol.40, no.3  
p.255-65  
Publication Date: March 1989 Country of Publication: UK  
CODEN: JORSDZ ISSN: 0160-5682  
U.S. Copyright Clearance Center Code: 0160-5682/89/\$1.00+0.10  
Language: English  
Subfile: C

...Abstract: predetermined price and order-size level of mutual benefit by utilizing an all-unit and **incremental quantity - discount** system.

12/3,K/15 (Item 15 from file: 2)  
DIALOG(R)File 2:INSPEC  
(c) 2003 Institution of Electrical Engineers. All rts. reserv.

03203706 INSPEC Abstract Number: C88049633  
Title: **Joint price and lot-size determination when supplier offers incremental quantity discounts**  
Author(s): Abad, P.L.  
Author Affiliation: McMaster Univ., Hamilton, Ont., Canada  
Journal: Journal of the Operational Research Society vol.39, no.6  
p.603-7  
Publication Date: June 1988 Country of Publication: UK  
CODEN: JORSDZ ISSN: 0160-5682  
U.S. Copyright Clearance Center Code: 0160-5682/88/\$3.00+0.00  
Language: English  
Subfile: C

Title: **Joint price and lot-size determination when supplier offers incremental quantity discounts**

...Abstract: problem faced by a retailer when he purchases a product for which the supplier offers **incremental quantity discounts**. Two common demand functions are considered: (1) the constant price-elasticity function, and (2) the...

...Identifiers: **incremental quantity discounts** ;

12/3,K/16 (Item 16 from file: 2)  
DIALOG(R)File 2:INSPEC  
(c) 2003 Institution of Electrical Engineers. All rts. reserv.

03142840 INSPEC Abstract Number: C88033390

**Title:** An incremental discount pricing schedule with multiple customers and single price break

**Author(s):** Kim, K.H.; Hwang, H.

**Author Affiliation:** Dept. of Ind. Eng., Pusan Nat. Univ., South Korea

**Journal:** European Journal of Operational Research vol.35, no.1 p. 71-9

**Publication Date:** April 1988 **Country of Publication:** Netherlands

**CODEN:** EJORDT **ISSN:** 0377-2217

**U.S. Copyright Clearance Center Code:** 0377-2217/88/\$3.50

**Language:** English

**Subfile:** C

**Abstract:** Analyzes how a supplier can formulate the terms of a quantity discount pricing schedule. Assuming a single incremental discount system, a model is developed from which an algorithm is derived for an optimal...

12/3,K/17 (Item 17 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2003 Institution of Electrical Engineers. All rts. reserv.

03100543 INSPEC Abstract Number: C88022363

**Title:** A generalized discount structure and some dominance rules for selecting the price-break EOQ

**Author(s):** Das, C.

**Author Affiliation:** Dept. of Manage., Northern Iowa Univ., Cedar Falls, IA, USA

**Journal:** European Journal of Operational Research vol.34, no.1 p. 27-38

**Publication Date:** Feb. 1988 **Country of Publication:** Netherlands

**CODEN:** EJORDT **ISSN:** 0377-2217

**U.S. Copyright Clearance Center Code:** 0377-2217/88/\$03.50

**Language:** English

**Subfile:** C

**Abstract:** The paper introduces a generalized discount structure that combines the features of incremental and all-units quantity discount policies. General properties of the economic order quantity (EOQ) model under this discount structure are...

12/3,K/18 (Item 18 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2003 Institution of Electrical Engineers. All rts. reserv.

02218970 INSPEC Abstract Number: C84015663

**Title:** A quantity discount lot size model with disposals

**Author(s):** Sethi, S.P.

**Author Affiliation:** Faculty of Management Studies, Univ. of Toronto, Toronto, Ont., Canada

**Journal:** International Journal of Production Research vol.22, no.1 p.31-9

**Publication Date:** Jan.-Feb. 1984 **Country of Publication:** UK

**CODEN:** IJPRB8 **ISSN:** 0020-7543

**Language:** English

**Subfile:** C

**Abstract:** Two types of quantity discounts are treated in the literature, namely, 'all units' discounts and incremental quantity discounts. In the all units quantity discounts model, the discount applies to every unit purchased. As a result, the total purchase cost...

...Identifiers: incremental quantity discounts ;

12/3,K/19 (Item 1 from file: 35)  
DIALOG(R)File 35:Dissertation Abs Online  
(c) 2003 ProQuest Info&Learning. All rts. reserv.

01403342 ORDER NO: AADAA-I9508587

**DETERMINING PROCESS TARGET VALUE AND ORDERING POLICIES IN TWO-ECHELON  
HIERARCHY PRODUCTION SYSTEM**

Author: ROAN, JINSHYANG  
Degree: PH.D.  
Year: 1994  
Corporate Source/Institution: THE LOUISIANA STATE UNIVERSITY AND  
AGRICULTURAL AND MECHANICAL COL. (0107)  
Source: VOLUME 55/11-B OF DISSERTATION ABSTRACTS INTERNATIONAL.  
PAGE 4929. 123 PAGES

...supply rate of the raw material is finite and constant. Three cases in terms of **quantity discounts** in the raw material purchasing are considered: no discounts, **incremental quantity discounts** and all-unit **quantity discounts**.

Mathematical models are formulated for all the cases discussed above. Analytical properties are derived and...

12/3,K/20 (Item 2 from file: 35)  
DIALOG(R)File 35:Dissertation Abs Online  
(c) 2003 ProQuest Info&Learning. All rts. reserv.

1015910 ORDER NO: AAD88-15260

**GAME THEORETIC MODELS OF PRICE PROMOTION**

Author: PARK, HEUNGSOO  
Degree: PH.D  
Year: 1988  
Corporate Source/Institution: UNIVERSITY OF PITTSBURGH (0178)  
Source: VOLUME 49/06-A OF DISSERTATION ABSTRACTS INTERNATIONAL.  
PAGE 1521. 113 PAGES

...the analysis provides methods for constructing two different types of discounts, called all-units and **incremental quantity discounts**. In the second essay, pricing mechanisms using mixed-leader and mixed-joint bundling are presented...

12/3,K/21 (Item 3 from file: 35)  
DIALOG(R)File 35:Dissertation Abs Online  
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0986061 ORDER NO: AAD88-05230

**A JOINT BUYER/MANUFACTURER INVENTORY MODEL WITH QUANTITY DISCOUNT UNDER  
LEARNING EFFECTS**

Author: NAM, HO-KI  
Degree: PH.D  
Year: 1988  
Corporate Source/Institution: POLYTECHNIC UNIVERSITY (0179)  
Source: VOLUME 49/02-B OF DISSERTATION ABSTRACTS INTERNATIONAL.  
PAGE 0509. 149 PAGES

...The method of determination of the lot size for the buyer and the manufacturer is **Incremental Cost Approach(ICA)**. The **quantity discount** has been proposed as a result of the joint inventory model.

The joint total cost...

12/3,K/22 (Item 1 from file: 65)  
DIALOG(R)File 65:Inside Conferences  
(c) 2003 BLDSC all rts. reserv. All rts. reserv.

01872724    INSIDE CONFERENCE ITEM ID: CN019368472

**Jointly Constrained Order Quantities with Incremental Discounts**

Rubin, P. A.; Benton, W. C.

CONFERENCE: Decision Sciences Institute-Annual meeting; 26th

PROCEEDINGS OF THE ANNUAL MEETING-DECISION SCIENCES INSTITUTE , 1995/V3

P: 1451-1453

(np), (1995)

LANGUAGE: English    DOCUMENT TYPE: Conference Preprints

CONFERENCE SPONSOR: Decision Sciences Institute

CONFERENCE LOCATION: Boston, MA

CONFERENCE DATE: Nov 1995 (199511) (199511)

**Jointly Constrained Order Quantities with Incremental Discounts**

**12/3,K/23        (Item 1 from file: 583)**

DIALOG(R)File 583:Gale Group Globalbase(TM)

(c) 2002 The Gale Group. All rts. reserv.

09063394

Meralco Sets Discount To Hard-Up Industries

PHILIPPINES: MERALCO OFFERS CUTS ON POWER RATES

Manila Bulletin (XAZ)    07 Feb 1999    p.B-1

Language: ENGLISH

...charges of up to 18% or some PP 0.10 per kilowatt hour (kwh). In **total**, these power **incentive** industries will enjoy up to PP 0.55 reduction on **incremental** consumption until end-December 1999. However, the proposed discounts are still pending for approval by...

**12/3,K/24        (Item 2 from file: 583)**

DIALOG(R)File 583:Gale Group Globalbase(TM)

(c) 2002 The Gale Group. All rts. reserv.

03546328

MCI STARTS MCI VISION

US - MCI STARTS MCI VISION

Wall Street Journal Europe (WSJ)    21 June 1990    p5

... at those firms which spend between USD1r500-50k/month on long distance service and includes **volume discounts**, **comprehensive** bills, flat-rate pricing and virtual private line services. MCI currently holds around 14-15  
...



?show files;ds

File 348:EUROPEAN PATENTS 1978-2003/Apr W02

(c) 2003 European Patent Office

File 349:PCT FULLTEXT 1979-2002/UB=20030417,UT=20030410

(c) 2003 WIPO/Univentio

File 347:JAPIO Oct 1976-2002/Dec(Updated 030402)

(c) 2003 JPO & JAPIO

File 351:Derwent WPI 1963-2003/UD,UM &UP=200325

(c) 2003 Thomson Derwent

File 371:French Patents 1961-2002/BOPI 200209

(c) 2002 INPI. All rts. reserv.

| Set | Items  | Description   |
|-----|--------|---|
| S1  | 88     | AU='SHIMAMURA K'                                      |
| S2  | 28     | AU='SHIMAMURA KAORU':AU='SHIMAMURA KAORU FUJITSU LTD' |
| S3  | 116    | S1 OR S2  |
| S4  | 246463 | IC=G06F-017?  |
| S5  | 20     | S3 AND S4   |
| S6  | 20     | IDPAT (sorted in duplicate/non-duplicate order)       |
| S7  | 16     | IDPAT (primary/non-duplicate records only)            |

*Scanned title + ABS*

*[Signature]*

7/3,K/1 (Item 1 from file: 351)  
DIALOG(R)File 351:Derwent WPI  
(c) 2003 Thomson Derwent. All rts. reserv.

015139225 \*\*Image available\*\*  
WPI Acc No: 2003-199752/200319  
XRPX Acc No: N03-158956

Structural analysis method for CAD system, involves estimating pressure applied to VOXEL model based on object actual pressure, model area and actual object area

Patent Assignee: FUJITSU NAGANO SYSTEM ENG KK (FUJI-N); FUJITSU NAGANO SYSTEMS ENG LTD (FUJI-N)

Inventor: SHIMAMURA K

Number of Countries: 002 Number of Patents: 002

Patent Family:

| Patent No      | Kind | Date     | Applicat No   | Kind | Date     | Week     |
|----------------|------|----------|---------------|------|----------|----------|
| US 20020173939 | A1   | 20021121 | US 2002106822 | A    | 20020327 | 200319 B |
| JP 2002288239  | A    | 20021004 | JP 200189757  | A    | 20010327 | 200319   |

Priority Applications (No Type Date): JP 200189757 A 20010327

Patent Details:

| Patent No | Kind | Lan | Pg | Main IPC | Filing Notes |
|-----------|------|-----|----|----------|--------------|
|-----------|------|-----|----|----------|--------------|

|                |    |  |    |             |  |
|----------------|----|--|----|-------------|--|
| US 20020173939 | A1 |  | 11 | G06F-017/10 |  |
|----------------|----|--|----|-------------|--|

|               |   |  |   |             |  |
|---------------|---|--|---|-------------|--|
| JP 2002288239 | A |  | 8 | G06F-017/50 |  |
|---------------|---|--|---|-------------|--|

Inventor: SHIMAMURA K

International Patent Class (Main): G06F-017/10 ...

... G06F-017/50

7/3,K/2 (Item 2 from file: 351)  
DIALOG(R)File 351:Derwent WPI  
(c) 2003 Thomson Derwent. All rts. reserv.

015079135 \*\*Image available\*\*  
WPI Acc No: 2003-139653/200313  
XRPX Acc No: N03-110963

Direct memory access controller has channel number dependent unit for handling signal related to number of channels, when data transfer request signal is received

Patent Assignee: HITACHI LTD (HITA ); FUJII D (FUJI-I); FUJITA R (FUJI-I); HAGIWARA K (HAGI-I); HARA H (HARA-I); HIROTSU T (HIRO-I); HOTTA T (HOTT-I); SHIMAMURA K (SHIM-I); YAMADA H (YAMA-I)

Inventor: FUJII D; FUJITA R; HAGIWARA K; HARA H; HIROTSU T; HOTTA T;

SHIMAMURA K ; YAMADA H

Number of Countries: 002 Number of Patents: 002

Patent Family:

| Patent No      | Kind | Date     | Applicat No   | Kind | Date     | Week     |
|----------------|------|----------|---------------|------|----------|----------|
| US 20020174272 | A1   | 20021121 | US 2001960289 | A    | 20010924 | 200313 B |
| JP 2002342259  | A    | 20021129 | JP 2001151586 | A    | 20010521 | 200313   |

Priority Applications (No Type Date): JP 2001151586 A 20010521

Patent Details:

| Patent No | Kind | Lan | Pg | Main IPC | Filing Notes |
|-----------|------|-----|----|----------|--------------|
|-----------|------|-----|----|----------|--------------|

|                |    |  |    |             |  |
|----------------|----|--|----|-------------|--|
| US 20020174272 | A1 |  | 52 | G06F-013/28 |  |
|----------------|----|--|----|-------------|--|

|               |   |  |    |             |  |
|---------------|---|--|----|-------------|--|
| JP 2002342259 | A |  | 31 | G06F-013/28 |  |
|---------------|---|--|----|-------------|--|

...Inventor: SHIMAMURA K

International Patent Class (Additional): G06F-017/50

7/3,K/3 (Item 3 from file: 351)  
DIALOG(R)File 351:Derwent WPI  
(c) 2003 Thomson Derwent. All rts. reserv.

014821607    \*\*Image available\*\*  
WPI Acc No: 2002-642313/200269  
XRPX Acc No: N02-507677

Character information processing apparatus in client-server application,  
acquires logic code based on input data and outputs character pattern  
based on character code, using font file corresponding to logic code

Patent Assignee: FUJITSU LTD (FUJIT )

Inventor: SHIMAMURA K

Number of Countries: 002    Number of Patents: 002

Patent Family:

| Patent No      | Kind | Date     | Applicat No   | Kind | Date     | Week     |
|----------------|------|----------|---------------|------|----------|----------|
| US 20020089503 | A1   | 20020711 | US 2001961180 | A    | 20010924 | 200269 B |
| JP 2002251178  | A    | 20020906 | JP 2001371578 | A    | 20011205 | 200274   |

Priority Applications (No Type Date): JP 2000386034 A 20001219

Patent Details:

| Patent No      | Kind | Lan | Pg | Main IPC    | Filing Notes |
|----------------|------|-----|----|-------------|--------------|
| US 20020089503 | A1   |     | 32 | G06T-011/00 |              |
| JP 2002251178  | A    |     | 17 | G09G-005/22 |              |

Inventor: SHIMAMURA K

International Patent Class (Additional): G06F-017/21 ...

7/3,K/4        (Item 4 from file: 351)  
DIALOG(R)File 351:Derwent WPI  
(c) 2003 Thomson Derwent. All rts. reserv.

014678625    \*\*Image available\*\*  
WPI Acc No: 2002-499682/200253  
XRPX Acc No: N02-395659

Network-based goods selling system detects number of goods purchased and  
unit value of variety of goods, based on identification code of goods  
based on which price of goods purchased is calculated

Patent Assignee: FUJITSU LTD (FUJIT ); SHIMAMURA K (SHIM-I)

Inventor: SHIMAMURA K

Number of Countries: 002    Number of Patents: 002

Patent Family:

| Patent No      | Kind | Date     | Applicat No   | Kind | Date     | Week     |
|----------------|------|----------|---------------|------|----------|----------|
| US 20020062256 | A1   | 20020523 | US 2001809109 | A    | 20010316 | 200253 B |
| JP 2002215960  | A    | 20020802 | JP 2001330777 | A    | 20011029 | 200255   |

Priority Applications (No Type Date): JP 2000351776 A 20001117

Patent Details:

| Patent No      | Kind | Lan | Pg | Main IPC    | Filing Notes |
|----------------|------|-----|----|-------------|--------------|
| US 20020062256 | A1   |     | 34 | G06F-017/60 |              |
| JP 2002215960  | A    |     | 24 | G06F-017/60 |              |

Inventor: SHIMAMURA K

International Patent Class (Main): G06F-017/60

7/3,K/5        (Item 5 from file: 351)  
DIALOG(R)File 351:Derwent WPI  
(c) 2003 Thomson Derwent. All rts. reserv.

014641766    \*\*Image available\*\*  
WPI Acc No: 2002-462470/200249  
XRPX Acc No: N02-364633

Logical compound method for larger scale integrated circuits, involves  
dividing logic circuit into subblocks for inter-subblock, inter-subblock  
delay processing so that delay of paths reaches target value,  
respectively

Patent Assignee: HITACHI LTD (HITA ); FUJII D (FUJI-I); FUJITA R (FUJI-I);  
HIROTSU T (HIRO-I); NAKAYAMA H (NAKA-I); SHIMAMURA K (SHIM-I); YAMADA H

(YAMA-I)

Inventor: FUJII D; FUJITA R; HIROTSU T; NAKAYAMA H; SHIMAMURA K ; YAMADA H

Number of Countries: 002 Number of Patents: 002

Patent Family:

| Patent No      | Kind | Date     | Applicat No   | Kind | Date     | Week     |
|----------------|------|----------|---------------|------|----------|----------|
| US 20010056568 | A1   | 20011227 | US 2001791818 | A    | 20010226 | 200249 B |
| JP 2001357090  | A    | 20011226 | JP 2000177327 | A    | 20000613 | 200250   |

Priority Applications (No Type Date): JP 2000177327 A 20000613

Patent Details:

| Patent No      | Kind | Lan | Pg | Main IPC    | Filing Notes |
|----------------|------|-----|----|-------------|--------------|
| US 20010056568 | A1   |     | 18 | G06F-009/45 |              |
| JP 2001357090  | A    |     | 11 | G06F-017/50 |              |

...Inventor: SHIMAMURA K

...International Patent Class (Main): G06F-017/50

7/3,K/6 (Item 6 from file: 351)

DIALOG(R)File 351:Derwent WPI

(c) 2003 Thomson Derwent. All rts. reserv.

014633430 \*\*Image available\*\*

WPI Acc No: 2002-454134/200248

XRPX Acc No: N02-358209

External character font creation system has edit unit which registers master code corresponding to external character code in external character code table

Patent Assignee: FUJITSU LTD (FUJI ); SHIMAMURA K (SHIM-I)

Inventor: SHIMAMURA K

Number of Countries: 002 Number of Patents: 002

Patent Family:

| Patent No      | Kind | Date     | Applicat No   | Kind | Date     | Week     |
|----------------|------|----------|---------------|------|----------|----------|
| US 20020057271 | A1   | 20020516 | US 2001817224 | A    | 20010327 | 200248 B |
| JP 2002215127  | A    | 20020731 | JP 2001345062 | A    | 20011109 | 200265   |

Priority Applications (No Type Date): JP 2000348187 A 20001115

Patent Details:

| Patent No      | Kind | Lan | Pg | Main IPC    | Filing Notes |
|----------------|------|-----|----|-------------|--------------|
| US 20020057271 | A1   |     | 22 | G06T-011/00 |              |
| JP 2002215127  | A    |     | 12 | G09G-005/24 |              |

Inventor: SHIMAMURA K

International Patent Class (Additional): G06F-017/21

7/3,K/7 (Item 7 from file: 351)

DIALOG(R)File 351:Derwent WPI

(c) 2003 Thomson Derwent. All rts. reserv.

014333435 \*\*Image available\*\*

WPI Acc No: 2002-154138/200220

XRPX Acc No: N02-117231

Three-dimensional model analyzing apparatus, compares surface area or volume of each segmented rotated model with surface area or volume of original three-dimensional model

Patent Assignee: FUJITSU NAGANO SYSTEM ENG KK (FUJI-N); SHIMAMURA K (SHIM-I)

Inventor: SHIMAMURA K

Number of Countries: 002 Number of Patents: 002

Patent Family:

| Patent No      | Kind | Date     | Applicat No   | Kind | Date     | Week     |
|----------------|------|----------|---------------|------|----------|----------|
| US 20020000987 | A1   | 20020103 | US 2001790636 | A    | 20010223 | 200220 B |
| JP 2001357083  | A    | 20011226 | JP 2000174927 | A    | 20000612 | 200220   |

Priority Applications (No Type Date): JP 2000174927 A 200 12

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20020000987 A1 21 G06T-015/30

JP 2001357083 A 10 G06F-017/50

Inventor: SHIMAMURA K

International Patent Class (Main): G06F-017/50 ...

7/3,K/8 (Item 8 from file: 351)

DIALOG(R)File 351:Derwent WPI

(c) 2003 Thomson Derwent. All rts. reserv.

014284951 \*\*Image available\*\*

WPI Acc No: 2002-105652/200214

XRPX Acc No: N02-078593

Three dimensional model analyzer for structural mechanic system,  
smoothen detected edge components of 3D model with finite element model

Patent Assignee: FUJITSU NAGANO SYSTEM ENG KK (FUJI-N); KAMURAI G (KAMU-I);  
SHIMAMURA K (SHIM-I)

Inventor: KAMURAI G; SHIMAMURA K

Number of Countries: 002 Number of Patents: 002

Patent Family:

| Patent No      | Kind | Date     | Applicat No   | Kind | Date     | Week     |
|----------------|------|----------|---------------|------|----------|----------|
| US 20010051002 | A1   | 20011213 | US 2001803152 | A    | 20010312 | 200214 B |
| JP 2001357082  | A    | 20011226 | JP 2000174926 | A    | 20000612 | 200217   |

Priority Applications (No Type Date): JP 2000174926 A 20000612

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20010051002 A1 18 G06T-007/00

JP 2001357082 A 8 G06F-017/50

...Inventor: SHIMAMURA K

International Patent Class (Main): G06F-017/50 ...

7/3,K/9 (Item 9 from file: 351)

DIALOG(R)File 351:Derwent WPI

(c) 2003 Thomson Derwent. All rts. reserv.

014080412 \*\*Image available\*\*

WPI Acc No: 2001-564626/200163

XRPX Acc No: N01-420317

Character processing apparatus in document editing system, creates  
requested character information and sets created character information  
with respect to allocated code

Patent Assignee: FUJITSU LTD (FUJI ); SHIMAMURA K (SHIM-I)

Inventor: SHIMAMURA K

Number of Countries: 002 Number of Patents: 002

Patent Family:

| Patent No      | Kind | Date     | Applicat No   | Kind | Date     | Week     |
|----------------|------|----------|---------------|------|----------|----------|
| US 20010017625 | A1   | 20010830 | US 2001785219 | A    | 20010220 | 200163 B |
| JP 2001242850  | A    | 20010907 | JP 200050051  | A    | 20000225 | 200166   |

Priority Applications (No Type Date): JP 200050051 A 20000225

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20010017625 A1 22 G06T-011/00

JP 2001242850 A 12 G09G-005/24

Inventor: SHIMAMURA K

...International Patent Class (Additional): G06F-017/21

7/3,K/10 (Item 10 from file: 351)  
DIALOG(R)File 351:Derwent WPI  
(c) 2003 Thomson Derwent. All rts. reserv.

012556132 \*\*Image available\*\*  
WPI Acc No: 1999-362238/199931  
XRPX Acc No: N99-270256

Detailed statement production system for patent application - consists of client to produce document of invention and uploads same to server which downloads documents and registers them to packing bag file

Patent Assignee: NEC CORP (NIDE ); NEC JOHO SYSTEMS KK (NIDE )  
Inventor: FURUSAWA D; IMOTO F; KUBO H; SHIMAMURA K ; SHIRAMIZU A; TAKANO K  
Number of Countries: 002 Number of Patents: 002  
Patent Family:

| Patent No   | Kind | Date     | Applicat No | Kind | Date     | Week     |
|-------------|------|----------|-------------|------|----------|----------|
| JP 11134399 | A    | 19990521 | JP 97292803 | A    | 19971024 | 199931 B |
| US 6434580  | B1   | 20020813 | US 98177612 | A    | 19981023 | 200255   |

Priority Applications (No Type Date): JP 97292803 A 19971024

Patent Details:

| Patent No   | Kind | Lan | Pg | Main IPC    | Filing Notes |
|-------------|------|-----|----|-------------|--------------|
| JP 11134399 | A    |     | 37 | G06F-017/60 |              |
| US 6434580  | B1   |     |    | G06F-007/00 |              |

...Inventor: SHIMAMURA K  
...International Patent Class (Main): G06F-017/60  
...International Patent Class (Additional): G06F-017/21

7/3,K/11 (Item 11 from file: 351)  
DIALOG(R)File 351:Derwent WPI  
(c) 2003 Thomson Derwent. All rts. reserv.

011295625 \*\*Image available\*\*  
WPI Acc No: 1997-273530/199725  
XRPX Acc No: N97-226484

Automatic power distribution device for subscriber telephone lines - uses robot displaced relative to device frame between stacked distributor field modules, for insertion and extraction of coupling pins

Patent Assignee: FUJITSU LTD (FUJIT )  
Inventor: HACHIYAMA Y; ISOBE H; KAKIHARA E; KANEKO N; OOSAWA H; SHIMAMURA K ; SUZUKI T

Number of Countries: 004 Number of Patents: 010

Patent Family:

| Patent No   | Kind | Date     | Applicat No | Kind | Date     | Week     |
|-------------|------|----------|-------------|------|----------|----------|
| DE 19623470 | A1   | 19970515 | DE 1023470  | A    | 19960612 | 199725 B |
| JP 9136225  | A    | 19970527 | JP 95299860 | A    | 19951117 | 199731   |
| JP 9139961  | A    | 19970527 | JP 95295476 | A    | 19951114 | 199731   |
| KR 97031737 | A    | 19970626 | KR 9623547  | A    | 19960625 | 199828   |
| DE 19655014 | A1   | 19980709 | DE 1023470  | A    | 19960612 | 199833   |
|             |      |          | DE 1055014  | A    | 19960612 |          |
| US 5790651  | A    | 19980804 | US 96662011 | A    | 19960612 | 199838   |
| DE 19623470 | C2   | 19990318 | DE 1023470  | A    | 19960612 | 199915   |
| DE 19655014 | C2   | 20000907 | DE 1023470  | A    | 19960612 | 200043   |
|             |      |          | DE 1055014  | A    | 19960612 |          |
| US 6138345  | A    | 20001031 | US 96662011 | A    | 19960612 | 200057   |
|             |      |          | US 9825625  | A    | 19980218 |          |
| KR 199436   | B1   | 19990615 | KR 9623547  | A    | 19960625 | 200060   |

Priority Applications (No Type Date): JP 95299860 A 19951117; JP 95295476 A 19951114

Patent Details:

| Patent No   | Kind | Lan | Pg | Main IPC    | Filing Notes |
|-------------|------|-----|----|-------------|--------------|
| DE 19623470 | A1   |     | 40 | H04M-003/00 |              |
| JP 9136225  | A    |     | 7  | B23P-019/02 |              |

JP 9139961 A 17 H04M-001/14  
 KR 97031737 A H04M-011/00  
 DE 19655014 A1 H05K-013/00 Div ex application DE 1023470  
 Div ex patent DE 19623470  
 US 5790651 A H04M-003/00  
 DE 19623470 C2 H04M-003/00 Div in patent DE 19655014  
 DE 19655014 C2 H04Q-001/16 Div ex application DE 1023470  
 Div ex patent DE 19623470  
 US 6138345 A H05K-003/30 Div ex application US 96662011  
 Div ex patent US 5790651  
 KR 199436 B1 H04M-011/00  
 ...Inventor: SHIMAMURA K  
 ...International Patent Class (Additional): G06F-017/00

7/3,K/12 (Item 12 from file: 347)  
 DIALOG(R)File 347:JAPIO  
 (c) 2003 JPO & JAPIO. All rts. reserv.

06988721 \*\*Image available\*\*  
 CHARACTER RETRIEVAL DEVICE, CHARACTER RETRIEVAL METHOD, AND RECORDING  
 MEDIUM

PUB. NO.: 2001-216296 [JP 2001216296 A]  
 PUBLISHED: August 10, 2001 (20010810)  
 INVENTOR(s): SHIMAMURA KAORU  
 APPLICANT(s): FUJITSU LTD  
 APPL. NO.: 2000-023037 [JP 200023037]  
 FILED: January 31, 2000 (20000131)  
 INVENTOR(s): SHIMAMURA KAORU  
 INTL CLASS: G06F-017/22 ; G06F-017/21 ; G06F-017/30

7/3,K/13 (Item 13 from file: 347)  
 DIALOG(R)File 347:JAPIO  
 (c) 2003 JPO & JAPIO. All rts. reserv.

06642099 \*\*Image available\*\*  
 ADDRESS PROCESSOR AND RECORDING MEDIUM

PUB. NO.: 2000-227913 [JP 2000227913 A]  
 PUBLISHED: August 15, 2000 (20000815)  
 INVENTOR(s): SHIMAMURA KAORU  
 APPLICANT(s): FUJITSU LTD  
 APPL. NO.: 11-028656 [JP 9928656]  
 FILED: February 05, 1999 (19990205)  
 INVENTOR(s): SHIMAMURA KAORU  
 INTL CLASS: G06F-017/21 ; B41J-021/00; G06F-003/12

7/3,K/14 (Item 14 from file: 347)  
 DIALOG(R)File 347:JAPIO  
 (c) 2003 JPO & JAPIO. All rts. reserv.

05316850 \*\*Image available\*\*  
 FONT DEVICE

PUB. NO.: 08-272350 [JP 8272350 A]  
 PUBLISHED: October 18, 1996 (19961018)  
 INVENTOR(s): SHIMAMURA KAORU  
 APPLICANT(s): FUJITSU LTD [000522] (A Japanese Company or Corporation), JP  
 (Japan)  
 APPL. NO.: 07-072576 [JP 9572576]

FILED: March 30, 5 (19950330)

INVENTOR(s): SHIMAMURA KAORU  
INTL CLASS: G09G-005/24; B41J-002/485; G06F-017/21 ; G09G-005/26

7/3,K/15 (Item 15 from file: 347)  
DIALOG(R)File 347:JAPIO  
(c) 2003 JPO & JAPIO. All rts. reserv.

05265550 \*\*Image available\*\*  
INFORMATION PROCESSOR WITH CHARACTER PROCESSING FUNCTION

PUB. NO.: 08-221050 [JP 8221050 A]  
PUBLISHED: August 30, 1996 (19960830)  
INVENTOR(s): SHIMAMURA KAORU  
APPLICANT(s): FUJITSU LTD [000522] (A Japanese Company or Corporation), JP  
(Japan)  
APPL. NO.: 07-026587 [JP 9526587]  
FILED: February 15, 1995 (19950215)

INVENTOR(s): SHIMAMURA KAORU  
INTL CLASS: G09G-005/24; G09G-005/24; B41J-005/30; G06F-012/08;  
G06F-017/21 ; G06F-003/12

7/3,K/16 (Item 16 from file: 347)  
DIALOG(R)File 347:JAPIO  
(c) 2003 JPO & JAPIO. All rts. reserv.

04848356 \*\*Image available\*\*  
CHARACTER CONTROL SYSTEM

PUB. NO.: 07-140956 [JP 7140956 A]  
PUBLISHED: June 02, 1995 (19950602)  
INVENTOR(s): SHIMAMURA KAORU  
APPLICANT(s): FUJITSU LTD [000522] (A Japanese Company or Corporation), JP  
(Japan)  
APPL. NO.: 05-283793 [JP 93283793]  
FILED: November 15, 1993 (19931115)

INVENTOR(s): SHIMAMURA KAORU  
INTL CLASS: G09G-005/22; G06F-017/21